Boston Properties Announces First Quarter 2010 Results

April 27, 2010 7:01 PM ET

Reports diluted FFO per share of \$1.07 Reports diluted EPS of \$0.38

BOSTON, Apr 27, 2010 (BUSINESS WIRE) --Boston Properties, Inc. (NYSE: BXP), a real estate investment trust, reported results today for the first quarter ended March 31, 2010.

Funds from Operations (FFO) for the quarter ended March 31, 2010 were \$149.6 million, or \$1.08 per share basic and \$1.07 per share diluted. This compares to FFO for the quarter ended March 31, 2009 of \$134.8 million, or \$1.11 per share basic and \$1.11 per share diluted. FFO for the quarter ended March 31, 2010 includes income of \$0.05 per share on a diluted basis related to the termination of a lease resulting from the suspension of construction on the Company's 250 West 55th Street development project in New York City. FFO for the quarter ended March 31, 2009 includes a charge of \$0.19 per share on a diluted basis related to the suspension of construction on the Company's 250 West 55th Street development project in New York City. FFO for the quarter ended March 31, 2009 includes a charge of \$0.19 per share on a diluted basis related to the suspension of construction on the Company's 250 West 55th Street development project in New York City. The weighted average number of basic and diluted shares outstanding totaled 138,930,935 and 141,058,014, respectively, for the quarter ended March 31, 2010 and 121,255,708 and 122,928,708, respectively, for the quarter ended March 31, 2009.

Net income available to common shareholders was \$52.7 million for the quarter ended March 31, 2010, compared to \$44.6 million for the quarter ended March 31, 2009. Net income available to common shareholders per share (EPS) for the quarter ended March 31, 2010 was \$0.38 basic and \$0.38 on a diluted basis. This compares to EPS for the first quarter of 2009 of \$0.37 basic and \$0.37 on a diluted basis.

The reported results are unaudited and there can be no assurance that the results will not vary from the final information for the quarter ended March 31, 2010. In the opinion of management, all adjustments considered necessary for a fair presentation of these reported results have been made.

As of March 31, 2010, the Company's portfolio consisted of 143 properties, comprised primarily of Class A office space, one hotel, two residential properties and three retail properties, aggregating approximately 37.6 million square feet, including five properties under construction totaling 2.0 million square feet. In addition, the Company has structured parking for vehicles containing approximately 12.8 million square feet. The overall percentage of leased space for the 137 properties in service as of March 31, 2010 was 92.9%. The Company's portfolio level statistics reflect a reduction in the number of properties related to the Company's decision to reclassify three in-service properties to land held for future development. These three properties total approximately 131,000 square feet, are currently planned for redevelopment and are no longer held available for lease.

Significant events during the first quarter included:

- On January 19, 2010, the Company paid \$12.8 million related to the termination of a lease for its 250 West 55th Street development project in New York City. The Company announced in February 2009 that it was suspending construction of the 1,000,000 square foot office project. During the first quarter of 2009, the Company recognized costs aggregating approximately \$27.8 million related to the suspension of development, which amount included a \$20.0 million contractual amount due pursuant to the lease agreement. As a result, the Company recognized approximately \$7.2 million of income during the first quarter of 2010.
- On March 1, 2010, a joint venture in which the Company has a 60% interest refinanced at maturity its mortgage loan collateralized by 125 West 55th Street located in New York City. The previous mortgage loan totaling \$200.0 million bore interest at a fixed rate of 5.75% per annum. The new mortgage loan totaling \$207.0 million bears interest at a fixed rate of 6.09% per annum and matures on March 10, 2015. In addition, on February 25, 2010, the joint venture repaid outstanding mezzanine loans totaling \$63.5 million utilizing available cash and cash contributions from the joint venture's partners on a pro rata basis. The mezzanine loans bore interest at a weighted-average fixed rate of approximately 7.81% per annum and were scheduled to mature on March 1, 2010.
- During the first quarter of 2010, the Company's Operating Partnership repurchased approximately \$53.6 million aggregate principal amount of its 2.875% exchangeable senior notes due 2037, which the holders may require the Operating Partnership to repurchase in February 2012, for approximately \$53.0 million. The repurchased notes had an aggregate carrying value of approximately \$50.8 million, resulting in the recognition of a loss on extinguishment of approximately \$2.2

million. In addition, during April 2010, the Company's Operating Partnership repurchased approximately \$99.6 million aggregate principal amount of the 2.875% exchangeable senior notes due 2037 for approximately \$99.5 million. These repurchased notes had an aggregate carrying value of approximately \$94.8 million, resulting in the recognition of a loss on extinguishment of approximately \$4.7 million during the second quarter of 2010.

Transactions completed subsequent to March 31, 2010:

- On April 1, 2010, the Company acquired a 30% interest in a joint venture entity that owns 500 North Capitol Street, NW located in Washington, DC. 500 North Capitol Street is an approximately 180,000 net rentable square foot office property which is fully-leased to a single tenant through March 2011. On April 1, 2010, the joint venture entity refinanced at maturity the mortgage loan collateralized by the property totaling approximately \$26.8 million. The new mortgage loan totaling \$22.0 million bears interest at a variable rate equal to the greater of (1) the prime rate, as defined in the loan agreement, or (2) 5.75% per annum. The loan currently bears interest at 5.75% per annum and matures on March 31, 2013. The Company's investment in the joint venture totaling approximately \$1.9 million was financed with cash contributions to the venture totaling approximately \$1.4 million and the issuance to the seller of 5,906 common units of limited partnership interest in the Company's Operating Partnership. The joint venture currently expects that it will remove the property from service and redevelop the property following the expiration of the lease in March 2011.
- On April 9, 2010, a joint venture in which the Company has a 60% interest refinanced its mortgage loan collateralized by Two Grand Central Tower located in New York City. The previous mortgage loan totaling \$190.0 million bore interest at a fixed rate of 5.10% per annum and was scheduled to mature on July 11, 2010. The new mortgage loan totaling \$180.0 million bears interest at a fixed rate of 6.00% per annum and matures on April 10, 2015. In connection with the refinancing, the joint venture repaid \$10.0 million of the previous mortgage loan utilizing cash contributions from the joint venture's partners on a pro rata basis.
- On April 16, 2010, a joint venture in which the Company has a 51% interest refinanced its mortgage loan collateralized by Metropolitan Square located in Washington, DC. The previous mortgage loan totaling approximately \$123.6 million bore interest at a fixed rate of 8.23% per annum and was scheduled to mature on May 1, 2010. The new mortgage loan totaling \$175.0 million bears interest at a fixed rate of 5.75% per annum and matures on May 5, 2020.
- On April 19, 2010, the Company's Operating Partnership completed a public offering of \$700.0 million in aggregate principal amount of its 5.625% senior notes due 2020. The notes were priced at 99.891% of the principal amount to yield 5.638% to maturity. The aggregate net proceeds to the Operating Partnership, after deducting underwriter discounts and offering expenses, were approximately \$693.5 million. The notes mature on November 15, 2020, unless earlier redeemed. On April 7, 2010, in connection with the offering, the Company entered into two treasury lock agreements to fix the 10-year treasury rate at 3.873% per annum on notional amounts aggregating \$350.0 million. The Company subsequently cash-settled the treasury lock agreements and received approximately \$0.4 million, which amount will be recognized as a reduction to the Company's interest expense over the ten-year term of the 5.625% senior notes due 2020.
- On April 21, 2010, the Company announced that it has established an "at the market" (ATM) stock offering program through which it may sell from time to time up to an aggregate of \$400 million of its common stock through sales agents for a three-year period.

EPS and FFO per Share Guidance:

The Company's guidance for the second quarter and full year 2010 for EPS (diluted) and FFO per share (diluted) is set forth and reconciled below.

	Second (Quarter 2010	Full Year 2010		
	Low	- High	Low - High		
Projected EPS (diluted)	\$ 0.30	- \$ 0.32	\$1.32 - \$1.42		
Add:					
Projected Company Share of Real Estate	0.67	- 0.67	2.75 - 2.75		
Depreciation and Amortization	0.07	- 0.07	2.15 - 2.15		
Less:					
Projected Company Share of Gains on	0.00	- 0.00	0.01 - 0.01		
Sales of Real Estate	0.00	0.00	0.01 0.01		
Projected FFO per Share (diluted)	\$ 0.97	- \$ 0.99	\$4.06 - \$4.16		

Except as described below, the foregoing estimates reflect management's view of current and future market conditions, including assumptions with respect to rental rates, occupancy levels and the earnings impact of the events referenced in this release and previously disclosed. In addition, the estimates do not include possible future gains or losses or the impact on operating results from other possible future property acquisitions or dispositions, possible capital markets activity or possible future impairment charges. EPS estimates may be subject to fluctuations as a result of several factors, including changes in the recognition of depreciation and amortization expense and any gains or losses associated with disposition activity. The Company is not able to assess at this time the potential impact of these factors on projected EPS. By definition, FFO does not include real estate-related depreciation and amortization or gains or losses associated with disposition activities. There can be no assurance that the Company's actual results will not differ materially from the estimates set forth above.

Boston Properties will host a conference call on Wednesday, April 28, 2010 at 10:00 AM Eastern Time, open to the general public, to discuss the first quarter 2010 results, the 2010 projections and related assumptions, and other related matters that may be of interest to investors. The number to call for this interactive teleconference is (877) 706-4503 (Domestic) or (281) 913-8731 (International) and entering the passcode 66995257. A replay of the conference call will be available through May 8, 2010, by dialing (800) 642-1687 (Domestic) or (706) 645-9291 (International) and entering the passcode 66995257. There will also be a live audio webcast of the call which may be accessed on the Company's website at http://www.bostonproperties.com in the Investor Relations section. Shortly after the call a replay of the webcast will be available in the Investor Relations section of the Company's website and archived for up to twelve months following the call.

Additionally, a copy of Boston Properties' first quarter 2010 "Supplemental Operating and Financial Data" and this press release are available in the Investor Relations section of the Company's website at <u>http://www.bostonproperties.com</u>.

Boston Properties is a fully integrated, self-administered and self-managed real estate investment trust that develops, redevelops, acquires, manages, operates and owns a diverse portfolio of Class A office space, one hotel, two residential properties and three retail properties. The Company is one of the largest owners and developers of Class A office properties in the United States, concentrated in five markets - Boston, Midtown Manhattan, Washington, DC, San Francisco and Princeton, NJ.

This press release contains forward-looking statements within the meaning of the Federal securities laws. You can identify these statements by our use of the words "assumes," "believes," "estimates," "expects," "guidance," "intends," "plans," "projects" and similar expressions that do not relate to historical matters. You should exercise caution in interpreting and relying on forward-looking statements because they involve known and unknown risks, uncertainties and other factors which are, in some cases, beyond Boston Properties' control and could materially affect actual results, performance or achievements. These factors include, without limitation, the ability to enter into new leases or renew leases on favorable terms, dependence on tenants' financial condition, the uncertainties of real estate development, acquisition and disposition activity, the ability to effectively integrate acquisitions, the costs and availability of financing, the effects of local economic and market conditions, the effects of acquisitions and possible impairment charges on our operating results, the impact of newly adopted accounting principles on the Company's accounting policies and on period-to-period comparisons of financial results, regulatory changes and other risks and uncertainties detailed from time to time in the Company's filings with the Securities and Exchange Commission.Boston Properties does not undertake a duty to update or revise any forward-looking statement, including its guidance for the second quarter and full fiscal year 2010, whether as a result of new information, future events or otherwise.

Financial tables follow.

BOSTON PROPERTIES, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

Three months ended March 31, 2010 2009 (in thousands, except for per share amounts) (unaudited)

Revenue Rental: Base rent

\$ 302,383 \$ 293,517

Recoveries from tenants	45,544		52,408
Parking and other	15,297		16,941
Total revenue	363,224		362,866
Hotel revenue	5,903		6,062
Development and management services	8,944		8,296
Interest and other	1,710		320
Total revenue	379,781		377,544
Expenses			
Operating:			
Rental	124,985		123,861
Hotel	5,268		5,472
General and administrative	26,822		17,420
Interest	92,029		78,930
Depreciation and amortization	83,075		77,370
Loss (gain) from suspension of development	(7,200)	27,766
Losses from early extinguishments of debt	2,170	,	-
Losses (gains) from investments in securities	(200)	587
Total expenses	326,949	,	331,406
Income before income from unconsolidated joint ventures, gains on sales of	,		,
real estate and	52,832		46,138
net income attributable to noncontrolling interests			
Income from unconsolidated joint ventures	7,910		5,097
Gains on sales of real estate	1,765		2,795
Net income	62,507		54,030
Net income attributable to noncontrolling interests:			
Noncontrolling interests in property partnerships	(804)	(510
Noncontrolling interest - common units of the Operating Partnership	(7,870)	(7,531
Noncontrolling interest in gains on sales of real estate - common units of the			
Operating	(227)	(401
Partnership			
Noncontrolling interest - redeemable preferred units of the Operating	(892)	(990
Partnership	*	,	
Net income attributable to Boston Properties, Inc.	\$ 52,714		\$ 44,598
Basic earnings per common share attributable to Boston Properties, Inc.:			
Net income	\$ 0.38		\$ 0.37
Weighted average number of common shares outstanding	138,931		121,256
Diluted earnings per common share attributable to Boston Properties, Inc.:			
Net income	\$ 0.38		\$ 0.37
Weighted average number of common and common equivalent shares	139,597		121,468
outstanding	107,071		121,100
BOSTON PROPERTIES, INC.			
CONSOLIDATED BALANCE SHEETS			

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	March 31, 2010	December 31, 2009		
	(in thousands, except for share amounts) (unaudited)			
ASSETS				
Real estate	\$ 9,823,024	\$ 9,817,388		
Construction in progress	662,809	563,645		
Land held for future development	730,201	718,525		

Less: accumulated depreciation	(2,103,274) (2,033,677)
Total real estate	9,112,760	9,065,881	
Cash and cash equivalents	1,220,392	1,448,933	
Cash held in escrows	20,848	21,867	
Investments in securities	7,592	9,946	
Tenant and other receivables, net of allowance for doubtful accounts of \$1,947 and	102,085	93,240	
\$4,125, respectively	·	·	
Related party note receivable	270,000	270,000	
Accrued rental income, net of allowance of \$2,224 and \$2,645, respectively	376,942	363,121	
Deferred charges, net	291,564	294,395	
Prepaid expenses and other assets	50,998	17,684	
Investments in unconsolidated joint ventures	798,161	763,636	
Total assets	\$ 12,251,342	\$ 12,348,703	
LIABILITIES AND EQUITY			
Liabilities:			
Mortgage notes payable	\$ 2,637,534	\$ 2,643,301	
Unsecured senior notes, net of discount	2,172,525	2,172,389	
Unsecured exchangeable senior notes, net of discount	1,864,840	1,904,081	
Unsecured line of credit	-	-	
Accounts payable and accrued expenses	189,633	220,089	
Dividends and distributions payable	80,756	80,536	
Accrued interest payable	69,166	76,058	
Other liabilities	115,755	127,538	
Total liabilities	7,130,209	7,223,992	
Commitments and contingencies	-	-	
Noncontrolling interest:			
Redeemable preferred units of the Operating Partnership	55,652	55,652	
Equity:			
Stockholders' equity attributable to Boston Properties, Inc.			
Excess stock, \$.01 par value, 150,000,000 shares authorized, none issued or outstanding	-	-	
Preferred stock, \$.01 par value, 50,000,000 shares authorized, none issued or			
outstanding	-	-	
Common stock, \$.01 par value, 250,000,000 shares authorized, 139,082,895 and			
138,958,910 shares	1,390	1,389	
issued and 139,003,995 and 138,880,010 shares outstanding in 2010 and 2009, respectively	1,390	1,509	
Additional paid-in capital	4,381,075	4,373,679	
Earnings in excess of dividends	78,645	95,433	
Treasury common stock, at cost	(2,722) (2,722)
Accumulated other comprehensive loss	(21,145) (21,777)
Total stockholders' equity attributable to Boston Properties, Inc.	4,437,243	4,446,002	
Noncontrolling interests:			
Common units of the Operating Partnership	622,263	617,386	
Property partnerships	5,975	5,671	
Total equity	5,065,481	5,069,059	
Total liabilities and equity	\$ 12,251,342	\$ 12,348,703	
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FUNDS FROM OPERATIONS (1)

Three months ended March 31,

	2010 2009 (in thousands, except for per share amount (unaudited)			nts)		
Net income attributable to Boston Properties, Inc.	\$	52,714		\$	44,598	
Add:						
Noncontrolling interest - redeemable preferred units of the Operating		892			990	
Partnership						
Noncontrolling interest in gains on sales of real estate - common units	5	227			401	
of the Operating Partnership		227			401	
Noncontrolling interest - common units of the Operating Partnership		7,870			7,531	
Noncontrolling interests in property partnerships		804			510	
Less:					010	
Gains on sales of real estate		1,765			2,795	
Income from unconsolidated joint ventures		7,910			5,097	
Income before income from unconsolidated joint ventures, gains on						
sales of real estate		52,832			46,138	
and net income attributable to noncontrolling interests						
Add:						
Real estate depreciation and amortization (2)		113,618			108,231	
Income from unconsolidated joint ventures		7,910			5,097	
Less:						
Noncontrolling interests in property partnerships' share of funds from operations		1,755			1,060	
Noncontrolling interest - redeemable preferred units of the Operating Partnership		892			990	
Funds from operations (FFO) attributable to the Operating Partnership		171,713			157,416	
Less:						
Noncontrolling interest - common units of the Operating						
Partnership's share of		22,117			22,569	
funds from operations	٠			.	124015	
Funds from operations attributable to Boston Properties, Inc.	\$	149,596		\$	134,847	
Our percentage share of funds from operations - basic		87.12	%		85.66	%
Weighted average shares outstanding - basic	<i>•</i>	138,931			121,256	
FFO per share basic	\$	1.08		\$	1.11	
Weighted average shares outstanding - diluted	±	141,058		+	122,929	
FFO per share diluted	\$	1.07		\$		
Pursuant to the revised definition of Funds from Operations adopted by the Board of Governors of the National Association Real Estate Investment Trusts ("NAREIT"), we calculate Funds from Operations, or "EEO," by adjusting net income (loss)						

Pursuant to the revised definition of Funds from Operations adopted by the Board of Governors of the National Association of Real Estate Investment Trusts ("NAREIT"), we calculate Funds from Operations, or "FFO," by adjusting net income (loss) (computed in accordance with GAAP, including non-recurring items) for gains (or losses) from sales of properties, real estate related depreciation and amortization, and after adjustment for unconsolidated partnerships and joint ventures. FFO is a non-GAAP financial measure. The use of FFO, combined with the required primary GAAP presentations, has been fundamentally (1) beneficial in improving the understanding of operating results of REITs among the investing public and making comparisons of

(1) beneficial in improving the understanding of operating results of REITs among the investing public and making comparisons of REIT operating results more meaningful. Management generally considers FFO to be a useful measure for reviewing our comparative operating and financial performance because, by excluding gains and losses related to sales of previously depreciated operating real estate assets and excluding real estate asset depreciation and amortization (which can vary among owners of identical assets in similar condition based on historical cost accounting and useful life estimates), FFO can help one compare the operating performance of a company's real estate between periods or as compared to different companies. Our computation of FFO may not be comparable to FFO reported by other REITs or real estate companies that do not define the term in accordance with the current NAREIT definition or that interpret the current NAREIT definition differently. FFO should not be considered as an alternative to net income (determined in accordance with GAAP) as an indication of our

performance. FFO does not represent cash generated from operating activities determined in accordance with GAAP, and is not a measure of liquidity or an indicator of our ability to make cash distributions. We believe that to further understand our performance, FFO should be compared with our reported net income and considered in addition to cash flows in accordance with GAAP, as presented in our consolidated financial statements.

Real estate depreciation and amortization consists of depreciation and amortization from the Consolidated Statements of (2) Operations of \$83,075 and \$77,370, our share of unconsolidated joint venture real estate depreciation and amortization of \$31,013 and \$31,376, less corporate-related depreciation and amortization of \$470 and \$515 for the three months ended

March 31, 2010 and 2009, respectively.

BOSTON PROPERTIES, INC.

PORTFOLIO LEASING PERCENTAGES

	% Leased by Location						
	March 31	, 2010	December 3	1, 2009			
Greater Boston	89.2	%	89.6	%			
Greater Washington, DC	96.8	%	95.5	%			
Midtown Manhattan	96.2	%	95.4	%			
Princeton/East Brunswick, NJ	81.6	%	81.7	%			
Greater San Francisco	91.4	%	91.1	%			
Total Portfolio	92.9	%	92.4	%			
	% Leased by Type						
	March 31	, 2010	December 3	1, 2009			
Class A Office Portfolio	93.2	%	92.8	%			
Office/Technical Portfolio	87.0	%	83.4	%			
Total Portfolio	92.9	%	92.4	%			

SOURCE: Boston Properties, Inc.

Boston Properties, Inc. Michael Walsh, 617-236-3410 Senior Vice President, Finance or Arista Joyner, 617-236-3343 Investor Relations Manager