# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

|                  | FORM   | <b>1</b> 10-Q   |
|------------------|--|---|
| /x/              | QUARTERLY REPORT PURSUANT TO SEC<br>ACT OF 1934                                      | CTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  |
|                  | For the Quarterly Period   | Ended September 30, 2001  |
|                  | 0  | or  |
| //               | TRANSITION REPORT PURSUANT TO SEC<br>ACT OF 1934                                     | CTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  |
|                  | For the transition period  | from to   |
|                  | Commission file  | number 1-13087  |
|                  |  | PERTIES, INC. as specified in its Charter)  |
|                  | <b>Delaware</b> (State or other jurisdiction of incorporation or organization)       | <b>04-2473675</b><br>(IRS Employer Id. Number)  |
|                  | 111 Huntington Avenue Boston, Massachusetts (Address of principal executive offices) | <b>02199</b><br>(Zip Code)  |
|                  | Registrant's telephone number, in  | acluding area code: (617) 236-3300  |
|                  | nonths (or for such shorter period that the registrant was require                   | to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during ed to file such reports), and (2) has been subject to such filing requirements for |
| Indicate the nur | nber of shares outstanding of each of the issuer's classes of con                    | nmon stock, as of the latest practical date.  |
|                  | Common Stock, Par Value \$.01<br>(Class)   | 90,766,989  |
|                  |  | (Outstanding on November 12, 2001)  |
|                  |  |   |
|                  | BOSTON PRO   | PERTIES, INC.   |
|                  | FORM   | И 10-Q  |
|                  | for the quarter ende   | d September 30, 2001  |
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# BOSTON PROPERTIES, INC.

# CONSOLIDATED BALANCE SHEETS

|  | 5  | September 30,<br>2001 |           | December 31,<br>2000 |
|--|----|-----------------------|-----------|----------------------|
|  |    | (unaudited)           |           |                      |
|  |    | (in thousands, excep  | ot for sh | are amounts)         |
| ASSETS   |    |                       |           |                      |
| Real estate  | \$ | 7,297,980             | \$        | 6,112,779            |
| Less: accumulated depreciation   |    | (683,029)             |           | (586,719)            |
| Total real estate  |    | 6,614,951             |           | 5,526,060            |
| Cash and cash equivalents  |    | 161,011               |           | 280,957              |
| Escrows  |    | 20,901                |           | 85,561               |
| Investments in securities  |    | 4,297                 |           | 7,012                |
| Tenant and other receivables   |    | 41,087                |           | 26,852               |
| Accrued rental income  |    | 110,441               |           | 91,684               |
| Deferred charges, net  |    | 104,370               |           | 77,319               |
| Prepaid expenses and other assets  |    | 46,303                |           | 41,154               |
| Investments in unconsolidated joint ventures   |    | 90,160                |           | 89,871               |
| Total assets   | \$ | 7,193,521             | \$        | 6,226,470            |
|  |    |                       |           |                      |
| LIABILITIES AND STOCKHOLDERS' EQUITY   |    |                       |           |                      |
| Liabilities:   |    |                       |           |                      |
| Mortgage notes and bonds payable   | \$ | 4,245,433             | \$        | 3,414,891            |
| Accounts payable and accrued expenses  |    | 71,716                |           | 57,338               |
| Dividends and distributions payable  |    | 79,005                |           | 71,274               |
| Interest rate contracts  |    | 32,136                |           | , 1, <b>1</b> , 1    |
| Accrued interest payable   |    | 15,679                |           | 5,599                |
| Other liabilities  |    |                       |           |                      |
| Other natifices  |    | 52,969                |           | 51,926               |
| T-4-1 1:-1:1:4:  |    | 4 400 020             |           | 2 (01 020            |
| Total liabilities  |    | 4,496,938             |           | 3,601,028            |
| Commitments and contingencies  |    |                       |           |                      |
| Communicitis and contingencies   |    |                       |           |                      |
| Minority interests   |    | 847,232               |           | 877,715              |
| winority interests   |    | 047,232               |           | 0//,/13              |
| Series A Convertible Redeemable Preferred Stock, liquidation preference \$50.00 per share, |    |                       |           |                      |
| 2,000,000 shares issued and outstanding  |    | 100,000               |           | 100,000              |
| ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,  |    |                       |           |                      |
| Stockholders' equity:  |    |                       |           |                      |
| Excess stock, \$.01 par value, 150,000,000 shares authorized, none issued or outstanding   |    | _                     |           |                      |
| Common stock, \$.01 par value, 250,000,000 shares authorized, 90,720,477 and               |    |                       |           |                      |
| 86,630,089 issued and outstanding in 2001 and 2000, respectively                           |    | 907                   |           | 866                  |
| Additional paid-in capital   |    | 1,784,850             |           | 1,673,349            |
| Dividends in excess of earnings  |    | (20,296)              |           | (13,895              |
| Unearned compensation  |    | (2,242)               |           | (848)                |
|  |    | (=,= 1=)              |           | (8)                  |

| Accumulated other comprehensive loss       |    | (13,868)  | (11,745)        |
|--|----|-----------|-----------------|
| Total stockholders' equity                 | _  | 1,749,351 | 1,647,727       |
| Total liabilities and stockholders' equity | \$ | 7,193,521 | \$<br>6,226,470 |

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# BOSTON PROPERTIES, INC.

# CONSOLIDATED STATEMENTS OF OPERATIONS

| Recoveries from tenants         80,917         68,95           Parking and other         40,244         38,09           Total rental revenue         747,223         639,09           Development and management services         9,312         8,43           Interest and other         10,349         3,33           Total revenue         766,884         650,82           Expenses  |   | Nine months ended<br>September 30, |          |    |          |
|--|---|------------------------------------|----------|----|----------|
| Revenue   Revenue   Revenue   Remail:   Base rent   S 626,062   S 52,03   Recoveries from tenants   80,917   63,95   Parking and other   40,244   33,09   Total renal revenue   747,223   639,09   Total renal revenue   9,312   8,43   Interest and other   10,349   3,30   Total revenue   766,884   650,82   Expenses   9,241   8,43   Interest and other   10,349   25,86   10,349   1                   |   | 2001                               |          |    | 2000     |
| Restal:  |   |                                    |          |    |          |
| Base rent         \$ 626,062         \$ 532,03           Recoveries from tenants         80,917         68,95           Parking and other         40,244         38,09           Total rental revenue         747,223         639,09           Development and management services         9,312         8.43           Interest and other         10,349         3,30           Total revenue         766,884         650,82           Expenses         Operating         228,683         197,36           General and administrative         29,649         25,86           Interest         153,659         166,520           Loss on investments in securities         6,500         -           Total expenses         538,424         486,50           Income before net derivative losses, minority interests and income from unconsolidated joint ventures         228,460         164,32           Net derivative losses         (24,408)         -           Minority interests in property partnerships         629         (68           Income before minority interest in Operating Partnership         207,522         164,99           Minority interest in Operating Partnership         (56,156)         (56,55)           Income before gain on sales of real estate         151,366 <th>Revenue</th> <th></th> <th></th> <th></th> <th></th>   | Revenue   |                                    |          |    |          |
| Recoveries from tenants         80,917         68,95           Parking and other         40,244         38,09           Total rental revenue         747,223         639,09           Development and management services         9,312         8,43           Interest and other         10,349         3,33           Total revenue         766,884         650,82           Expenses         9         228,683         197,36           General and administrative         29,649         25,86           Interest         163,659         166,21           Loss on investments in securities         6,500         9,66           Loss on investments in securities         6,500         9,66           Total expenses         538,424         486,50           Income before net derivative losses, minority interests and income from unconsolidated joint ventures         228,460         164,32           Net derivative losses         (24,408)         9           Net derivative losses         (24,408)         9           Net derivative losses         (24,408)         16,33           Income before minority interest in Operating Partnership         207,522         164,99           Minority interest in Operating Partnership         (56,156)         (56,50     <  | Rental:   |                                    |          |    |          |
| Parking and other         40,244         38,09           Total rental revenue         747,223         633,00           Development and management services         9,312         8,43           Interest and other         10,349         3,30           Total revenue         766,884         650,82           Expenses         29,649         25,86           Operating         228,683         197,36           General and administrative         199,933         97,06           Interest         163,659         166,21           Depreciation and amortization         109,933         97,06           Loss on investments in securities         6,500         -           Total expenses         538,424         486,50           Income before net derivative losses, minority interests and income from unconsolidated joint ventures         228,460         164,32           Net derivative losses         (24,408)         -           Net derivative losses         (24,408)         -           Net derivative losses         (29,64)         (68           Income before minority interest in Operating Partnership         20,522         164,99           Minority interest in Operating Partnership         (56,156)         (36,50           Income before   | Base rent   | \$                                 | 626,062  | \$ | 532,039  |
| Total rental revenue 747,223 639,00  Development and management services 9,312 8,43  Interest and other 10,349 3,30  Total revenue 766,884 650,82  Expenses Operating 228,683 197,36  General and administrative 29,649 25,86  Interest 163,659 166,21  Depreciation and amortization 109,933 97,06  Loss on investments in securities 6,500 -  Total expenses 538,424 486,50  Income before net derivative losses, minority interests and income from unconsolidated joint ventures 228,460 164,32  Minority interests in property partnerships 629 (68)  Income before minority interest in Operating Partnership 207,522 164,99  Minority interest in Operating Partnership (56,156) (56,50)  Income before gain on sales of real estate 5,050 (36,50)  Income before gain on sales of real estate 151,366 108,49  Gain on sales of real estate, net of minority interest of minority interest (6,767) -  Net income before preferred dividend 151,104 108,18  Preferred dividend (4,944) (4,92)  Net income available to common shareholders 5 146,160 \$ 103,25  Basic earnings per share:  Income before gain on sales of real estate and cumulative effect of a change in accounting principle (4,944) (4,92)  Net income available to common shareholders 5 16,3 \$ 1.5  Gain on sales of real estate, net of minority interest on one sales of real estate and cumulative effect of a change in accounting principle, net of minority interest on one sales of real estate, net of minority interest on one sales of real estate and cumulative effect of a change in accounting principle, net of minority interest on one sales of real estate, net of minority interest on one sales of real estate, net of minority interest on one sales of real estate, net of minority interest on one sales of real estate, net of minority interest on one sales of real estate, net of minority interest on one sales of real estate, net of minority interest of a change in accounting principle, net of minority interest on one sales of real estate, net of minority interest on one sales of real estate, net of minori               | Recoveries from tenants   |                                    | 80,917   |    | 68,956   |
| Development and management services   9,312   8,43   Interest and other   10,349   3,30  | Parking and other   |                                    | 40,244   |    | 38,095   |
| Development and management services   9,312   8,43   Interest and other   10,349   3,30  | Total rental revenue  |                                    | 747,223  |    | 639,090  |
| Total revenue  | Development and management services                                     |                                    |          |    | 8,432    |
| Expenses   | •   |                                    |          |    | 3,304    |
| Expenses   | Total variance  | _                                  | 766 004  |    | 650 036  |
| Operating         228,683         197,36           General and administrative         29,649         25,86           Interest         163,659         166,21           Depreciation and amortization         109,933         97,06           Loss on investments in securities         6,500         -7           Total expenses         538,424         486,50           Income before net derivative losses, minority interests and income from unconsolidated joint ventures         228,460         164,32           Net derivative losses         (24,408)         -629         (68           Income from unconsolidated joint ventures         2,841         1,35           Income before minority interest in Operating Partnership         629         (68           Income before minority interest in Operating Partnership         207,522         164,99           Minority interest in Operating Partnership         (56,156)         (56,50           Income before gain on sales of real estate         151,366         108,49           Gain on sales of real estate, net         6,505         (30           Income before cumulative effect of a change in accounting principle, net of minority interest         (6,767)            Net income before preferred dividend         151,104         108,18           Preferred divid   | Total revenue   |                                    | /66,884  |    | 050,826  |
| Ceneral and administrative   | Expenses  |                                    |          |    |          |
| Interest 163,659 166,21 Depreciation and amortization 109,933 97,06 Loss on investments in securities 6,500 —  Total expenses 538,424 486,50  Income before net derivative losses, minority interests and income from unconsolidated joint ventures (24,408) —  Minority interests in property partnerships 629 (68 Income before minority interest in Operating Partnership 207,522 164,99 Minority interest in Operating Partnership (56,156) (56,50)  Income before gain on sales of real estate 151,366 108,49 Gain on sales of real estate, net 6,505 (30) Income before cumulative effect of a change in accounting principle 157,871 108,18 Cumulative effect of a change in accounting principle (4,944) (4,92)  Net income before preferred dividend 151,104 108,18 Preferred dividend 151,104 108,18 Preferred dividend 151,104 108,18 Preferred dividend 151,104 108,18 Preferred gain on sales of real estate and cumulative effect of a change in accounting principle (4,944) (4,92)  Net income available to common shareholders \$ 146,160 \$ 103,25  Basic earnings per share:  Income before gain on sales of real estate and cumulative effect of a change in accounting principle \$ 1.63 \$ 1.5  Gain on sales of real estate, net of minority interest 0.007 —  Cumulative effect of a change in accounting principle, net of minority interest 0.007 —  Cumulative effect of a change in accounting principle, net of minority interest 0.007 —   |   |                                    | •        |    | 197,366  |
| Depreciation and amortization 109,933 97,06 Loss on investments in securities 6,500 —  Total expenses 538,424 486,50  Income before net derivative losses, minority interests and income from unconsolidated joint ventures 228,460 164,32 Minority interests in property partnerships 629 (68 Income before minority interest in Operating Partnership 227,522 164,99 Minority interest in Operating Partnership (56,156) (56,50  Income before minority interest in Operating Partnership (56,156) (56,50  Income before gain on sales of real estate 151,366 108,49 Gain on sales of real estate, net 6,505 (30  Income before cumulative effect of a change in accounting principle 157,871 108,18 Cumulative effect of a change in accounting principle 151,104 108,18 Preferred dividend 151,104 108,18 Preferred dividend 151,104 (4,944) (4,92)  Net income available to common shareholders \$ 146,160 \$ 103,25  Basic earnings per share:  Income before gain on sales of real estate and cumulative effect of a change in accounting principle 5 1.63 \$ 1.5  Gain on sales of real estate, net of minority interest 0.007 —  Cumulative effect of a change in accounting principle, net of minority interest 0.007 —  Cumulative effect of a change in accounting principle, net of minority interest 0.007 —  Cumulative effect of a change in accounting principle, net of minority interest 0.007 —  | General and administrative  |                                    | 29,649   |    | 25,868   |
| Total expenses 538,424 486,50  Income before net derivative losses, minority interests and income from unconsolidated joint ventures (224,408) — (24,408)                  |   |                                    | •        |    | 166,210  |
| Total expenses 538,424 486,50  Income before net derivative losses, minority interests and income from unconsolidated joint ventures 228,460 164,32  Net derivative losses (24,408) 629 (68  Income from unconsolidated joint ventures 2,841 1,35  Income before minority interest in Operating Partnership 207,522 164,99  Minority interest in Operating Partnership (56,156) (56,50)  Income before minority interest in Operating Partnership (56,156) (56,50)  Income before gain on sales of real estate 56,505 (30)  Income before cumulative effect of a change in accounting principle 157,871 108,18  Cumulative effect of a change in accounting principle, net of minority interest (6,767)  Net income before preferred dividend 151,104 (4,944) (4,92)  Net income available to common shareholders \$146,160 \$103,25  Basic earnings per share:  Income before gain on sales of real estate and cumulative effect of a change in accounting principle \$1.63 \$1.5  Gain on sales of real estate, net of minority interest 0.07  Cumulative effect of a change in accounting principle, net of minority interest 0.07  Cumulative effect of a change in accounting principle, net of minority interest 0.07  Cumulative effect of a change in accounting principle, net of minority interest 0.07  Cumulative effect of a change in accounting principle, net of minority interest 0.07  | Depreciation and amortization   |                                    |          |    | 97,062   |
| Income before net derivative losses, minority interests and income from unconsolidated joint ventures (24,408) (24,408) (24,408) (68) (68) (69) (68) (69) (68) (69) (68) (69) (68) (69) (68) (69) (68) (69) (68) (69) (69) (69) (69) (69) (69) (69) (69  | Loss on investments in securities                                       |                                    | 6,500    |    |          |
| unconsolidated joint ventures  Net derivative losses  (24,408)   | Total expenses  |                                    | 538,424  |    | 486,506  |
| Net derivative losses  Minority interests in property partnerships 629 (68 Income from unconsolidated joint ventures 1,841 1,35 Income before minority interest in Operating Partnership 207,522 164,99 Minority interest in Operating Partnership (56,156) (56,50  Income before gain on sales of real estate 6,505 (30  Income before cumulative effect of a change in accounting principle 157,871 108,18 Cumulative effect of a change in accounting principle, net of minority interest (6,767) -  Net income before preferred dividend 151,104 108,18 Preferred dividend (4,944) (4,924) Net income available to common shareholders  Basic earnings per share: Income before gain on sales of real estate and cumulative effect of a change in accounting principle Gain on sales of real estate, net of minority interest 0,07 - Cumulative effect of a change in accounting principle, net of minority interest (0,07) - Cumulative effect of a change in accounting principle, net of minority interest (0,07) -   | Income before net derivative losses, minority interests and income from |                                    |          |    |          |
| Minority interests in property partnerships Income from unconsolidated joint ventures Income before minority interest in Operating Partnership Income before minority interest in Operating Partnership Income before gain on sales of real estate Income before gain on sales of real estate Income before cumulative effect of a change in accounting principle Income before cumulative effect of a change in accounting principle Income before cumulative effect of a change in accounting principle Income before preferred dividend Income available to common shareholders Income available to common shareholders Income before gain on sales of real estate and cumulative effect of a change in accounting principle Income before gain on sales of real estate and cumulative effect of a change in accounting principle Income before gain on sales of real estate, net of minority interest Income before gain on sales of real estate, net of minority interest Income before gain on sales of real estate, net of minority interest Income before gain on sales of real estate, net of minority interest Income before gain on sales of real estate, net of minority interest Income before gain on sales of real estate, net of minority interest Income before gain on sales of real estate, net of minority interest Income before gain on sales of real estate, net of minority interest Income before gain on sales of real estate, net of minority interest Income before gain on sales of real estate, net of minority interest Income before gain on sales of real estate, net of minority interest Income before gain on sales of real estate and cumulative effect of a change in accounting principle, net of minority interest Income before gain on sales of real estate and cumulative effect of a change in accounting principle, net of minority interest   |   |                                    |          |    | 164,320  |
| Income from unconsolidated joint ventures  Income before minority interest in Operating Partnership  Income before minority interest in Operating Partnership  Income before gain on sales of real estate  Income before gain on sales of real estate  Income before cumulative effect of a change in accounting principle  Income before cumulative effect of a change in accounting principle  Income before preferred dividend  Income before preferred dividend  Income before preferred dividend  Income before preferred dividend  Income available to common shareholders  Income available to common shareholders  Income before gain on sales of real estate and cumulative effect of a change in accounting principle  Income before gain on sales of real estate and cumulative effect of a change in accounting principle  Income before gain on sales of real estate, net of minority interest  Income before gain on sales of real estate, net of minority interest  Income before gain on sales of real estate, net of minority interest  Income before gain on sales of real estate, net of minority interest  Income before gain on sales of real estate, net of minority interest  Income before gain on sales of real estate, net of minority interest  Income before gain on sales of real estate, net of minority interest  Income before gain on sales of real estate, net of minority interest  Income before gain on sales of real estate, net of minority interest  Income before gain on sales of real estate, net of minority interest  Income before gain on sales of real estate, net of minority interest  Income before gain on sales of real estate, net of minority interest  Income before gain on sales of real estate, net of minority interest  Income before gain on sales of real estate, net of minority interest  Income before gain on sales of real estate and cumulative effect of a change in accounting principle, net of minority interest  |   |                                    |          |    |          |
| Income before minority interest in Operating Partnership  Minority interest in Operating Partnership  (56,156)  (56,505)  Income before gain on sales of real estate  Gain on sales of real estate, net  (56,055)  Income before cumulative effect of a change in accounting principle  Cumulative effect of a change in accounting principle, net of minority interest  (6,767)  Net income before preferred dividend  Preferred dividend  Net income available to common shareholders  Basic earnings per share:  Income before gain on sales of real estate and cumulative effect of a change in accounting principle  Gain on sales of real estate, net of minority interest  O.07  — Cumulative effect of a change in accounting principle, net of minority interest  O.07  — Cumulative effect of a change in accounting principle, net of minority interest  O.07  — Cumulative effect of a change in accounting principle, net of minority interest  O.07  — Cumulative effect of a change in accounting principle, net of minority interest  O.07  — Cumulative effect of a change in accounting principle, net of minority interest  O.07  — Cumulative effect of a change in accounting principle, net of minority interest  O.07  — Cumulative effect of a change in accounting principle, net of minority interest  |   |                                    |          |    | (681)    |
| Minority interest in Operating Partnership  (56,156) (56,50)  Income before gain on sales of real estate  Gain on sales of real estate, net  (56,156) (108,49)  Gain on sales of real estate, net  (30)  Income before cumulative effect of a change in accounting principle  Cumulative effect of a change in accounting principle, net of minority interest  (6,767)  Net income before preferred dividend  Preferred dividend  (4,944) (4,92)  Net income available to common shareholders  \$ 146,160 \$ 103,25  Basic earnings per share:  Income before gain on sales of real estate and cumulative effect of a change in accounting principle  \$ 1.63 \$ 1.5  Gain on sales of real estate, net of minority interest  Cumulative effect of a change in accounting principle, net of minority interest  (0.07)  | miconie from unconsolidated Joint Ventures                              | _                                  | 2,041    |    | 1,330    |
| Income before gain on sales of real estate  Gain on sales of real estate, net  Gain on sales of real estate, net of minority interest  | Income before minority interest in Operating Partnership                |                                    | 207,522  |    | 164,995  |
| Gain on sales of real estate, net  Income before cumulative effect of a change in accounting principle  Cumulative effect of a change in accounting principle, net of minority interest  (6,767)  Net income before preferred dividend  Preferred dividend  Net income available to common shareholders  Sasic earnings per share:  Income before gain on sales of real estate and cumulative effect of a change in accounting principle  Gain on sales of real estate, net of minority interest  Cumulative effect of a change in accounting principle, net of minority interest  (0.07)  Cumulative effect of a change in accounting principle, net of minority interest  (0.07)   | Minority interest in Operating Partnership                              |                                    | (56,156) |    | (56,505) |
| Gain on sales of real estate, net  Income before cumulative effect of a change in accounting principle  Cumulative effect of a change in accounting principle, net of minority interest  (6,767)  Net income before preferred dividend  Preferred dividend  Net income available to common shareholders  Sasic earnings per share:  Income before gain on sales of real estate and cumulative effect of a change in accounting principle  Gain on sales of real estate, net of minority interest  Cumulative effect of a change in accounting principle, net of minority interest  (0.07)  Cumulative effect of a change in accounting principle, net of minority interest  (0.07)   | Income before gain on sales of real estate                              |                                    | 151,366  |    | 108,490  |
| Cumulative effect of a change in accounting principle, net of minority interest  (6,767)  Net income before preferred dividend  Preferred dividend  Net income available to common shareholders  State arnings per share:  Income before gain on sales of real estate and cumulative effect of a change in accounting principle  Gain on sales of real estate, net of minority interest  Cumulative effect of a change in accounting principle, net of minority interest  (0.07)  Cumulative effect of a change in accounting principle, net of minority interest  (0.07)  |   |                                    | 6,505    |    | (307)    |
| Cumulative effect of a change in accounting principle, net of minority interest  (6,767)  Net income before preferred dividend  Preferred dividend  Net income available to common shareholders  State arnings per share:  Income before gain on sales of real estate and cumulative effect of a change in accounting principle  Gain on sales of real estate, net of minority interest  Cumulative effect of a change in accounting principle, net of minority interest  (0.07)  Cumulative effect of a change in accounting principle, net of minority interest  (0.07)  | Income before cumulative effect of a change in accounting principle     |                                    | 157,871  |    | 108,183  |
| Preferred dividend (4,944) (4,922)  Net income available to common shareholders \$ 146,160 \$ 103,25  Basic earnings per share:  Income before gain on sales of real estate and cumulative effect of a change in accounting principle \$ 1.63 \$ 1.5  Gain on sales of real estate, net of minority interest 0.07 —  Cumulative effect of a change in accounting principle, net of minority interest (0.07) —  |   |                                    | (6,767)  |    |          |
| Net income available to common shareholders \$ 146,160 \$ 103,25  Basic earnings per share:  Income before gain on sales of real estate and cumulative effect of a change in accounting principle \$ 1.63 \$ 1.5  Gain on sales of real estate, net of minority interest 0.07 —  Cumulative effect of a change in accounting principle, net of minority interest (0.07) —  | Net income before preferred dividend                                    |                                    | 151,104  |    | 108,183  |
| Basic earnings per share:  Income before gain on sales of real estate and cumulative effect of a change in accounting principle  Gain on sales of real estate, net of minority interest  Cumulative effect of a change in accounting principle, net of minority interest  (0.07)  —  |   |                                    | (4,944)  |    | (4,929)  |
| Income before gain on sales of real estate and cumulative effect of a change in accounting principle \$ 1.63 \$ 1.5  Gain on sales of real estate, net of minority interest \$ 0.07 \$  Cumulative effect of a change in accounting principle, net of minority interest \$ (0.07) \$   | Net income available to common shareholders                             | \$                                 | 146,160  | \$ | 103,254  |
| Income before gain on sales of real estate and cumulative effect of a change in accounting principle \$ 1.63 \$ 1.5 Gain on sales of real estate, net of minority interest \$ 0.07 Cumulative effect of a change in accounting principle, net of minority interest \$ (0.07) Cumulative effect of a change in accounting principle, net of minority interest \$ (0.07) Cumulative effect of a change in accounting principle, net of minority interest \$ (0.07) Cumulative effect of a change in accounting principle, net of minority interest \$ (0.07) Cumulative effect of a change in accounting principle, net of minority interest \$ (0.07) Cumulative effect of a change in accounting principle, net of minority interest \$ (0.07) Cumulative effect of a change in accounting principle, net of minority interest \$ (0.07) Cumulative effect of a change in accounting principle, net of minority interest \$ (0.07) Cumulative effect of a change in accounting principle, net of minority interest \$ (0.07) Cumulative effect of a change in accounting principle, net of minority interest \$ (0.07) Cumulative effect of a change in accounting principle, net of minority interest \$ (0.07) Cumulative effect of a change in accounting principle, net of minority interest \$ (0.07) Cumulative effect of a change in accounting principle, net of minority interest \$ (0.07) Cumulative effect of a change in accounting principle effect of a ch | Pacia cominga per charer  | _                                  |          |    |          |
| accounting principle \$ 1.63 \$ 1.55 Gain on sales of real estate, net of minority interest 0.07 — Cumulative effect of a change in accounting principle, net of minority interest (0.07) —  |   |                                    |          |    |          |
| Gain on sales of real estate, net of minority interest  Cumulative effect of a change in accounting principle, net of minority interest  (0.07)  |   | \$                                 | 1.63     | \$ | 1.51     |
| Cumulative effect of a change in accounting principle, net of minority interest (0.07)   |   | Ψ                                  |          | Ψ  |          |
|  | en e                                |                                    |          |    | _        |
| Net income available to common shareholders S 1.63 S 1.5   | Net income available to common shareholders                             | \$                                 | 1.63     | \$ | 1.51     |

| Weighted average number of common shares outstanding                            | 89,753     | 68,568      |
|---|------------|-------------|
|   |            |             |
| Diluted earnings per share:   |            |             |
| Income before gain on sales of real estate and cumulative effect of a change in |            |             |
| accounting principle  | \$<br>1.59 | \$<br>1.48  |
| Gain on sales of real estate, net of minority interest                          | 0.07       | _           |
| Cumulative effect of a change in accounting principle, net of minority interest | (0.07)     | <del></del> |
|   |            |             |
| Net income available to common shareholders                                     | \$<br>1.59 | \$<br>1.48  |
|   |            |             |
| Weighted average number of common and common equivalent shares outstanding      | 92,004     | 69,600      |

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## **BOSTON PROPERTIES, INC.**

#### CONSOLIDATED STATEMENTS OF OPERATIONS

Three months ended September 30, 2001 2000 (unaudited and in thousands, except for per share amounts) Revenue Rental: Base rent 232,300 183,749 Recoveries from tenants 27,473 22,886 Parking and other 12,965 12,798 Total rental revenue 272,738 219,433 Development and management services 2,805 2,693 Interest and other 1,616 1,187 Total revenue 277,159 223,313 Expenses 81,475 68,154 Operating General and administrative 9,871 9,819 59,936 54,752 Depreciation and amortization 38,518 32,436 189,748 165,213 Total expenses Income before net derivative losses, minority interests and income from unconsolidated joint ventures 87,411 58,100 Net derivative losses (16,620)Minority interests in property partnerships 374 (245)Income from unconsolidated joint ventures 997 549 Income before minority interest in Operating Partnership 72,162 58,404 Minority interest in Operating Partnership (18,994)(19,627)Income before loss on sale of real estate 53,168 38,777 Loss on sale of real estate, net of minority interest (604)Net income before preferred dividend 53,168 38,173 Preferred dividend (1,653)(1,643)Net income available to common shareholders \$ 51,515 \$ 36,530 Basic earnings per share: 0.54 Income before loss on sale of real estate \$ 0.57 \$ Loss on sale of real estate, net of minority interest (0.01)

| Net income available to common shareholders                                | \$<br>0.57 | \$<br>0.53 |
|--|------------|------------|
|  |            |            |
| Weighted average number of common shares outstanding                       | 90,519     | 68,752     |
|  |            |            |
| Diluted earnings per share:  |            |            |
| Income before loss on sale of real estate                                  | \$<br>0.56 | \$<br>0.53 |
| Loss on sale of real estate, net of minority interest                      | _          | (0.01)     |
|  |            |            |
| Net income available to common shareholders                                | \$<br>0.56 | \$<br>0.52 |
|  |            |            |
| Weighted average number of common and common equivalent shares outstanding | 92,828     | 70,661     |
|  | <br>       |            |

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# BOSTON PROPERTIES, INC.

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

|   | <br>Three months ended<br>September 30, |    | Nine months ende<br>September 30, |                  |    |         |
|---|---|----|-----------------------------------|------------------|----|---------|
|   | 2001                                    |    | 2000                              | 2001             |    | 2000    |
|   |   |    | (unaudited a                      | nd in thousands) |    |         |
| Net income available to common shareholders   | \$<br>51,515                            | \$ | 36,530                            | \$ 146,160       | \$ | 103,254 |
| Other comprehensive loss:   |   |    |                                   |                  |    |         |
| Realized loss on investments in securities included in net income available to common shareholders  | _                                       |    | _                                 | 6,500            |    | _       |
| Unrealized gains (losses) on investments in securities:   |   |    |                                   |                  |    |         |
| Unrealized holding losses arising during the period   | _                                       |    | (14,220)                          | (1,608)          |    | (4,692) |
| Less: reclassification adjustment for the cumulative effect of a change in accounting principle included in net income available to common shareholders | _                                       |    | _                                 | 6,853            |    | _       |
| Unrealized derivative losses:   |   |    |                                   |                  |    |         |
| Transition adjustment of interest rate contracts  | _                                       |    | _                                 | (11,414)         |    | _       |
| Effective portion of interest rate contracts  | _                                       |    | _                                 | (2,454)          |    | _       |
| Other comprehensive loss  | _                                       |    | (14,220)                          | (2,123)          |    | (4,692) |
| Comprehensive income  | \$<br>51,515                            | \$ | 22,310                            | \$ 144,037       | \$ | 98,562  |
|   |   |    |                                   |                  |    |         |

The accompanying notes are an integral part of these financial statements.

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# BOSTON PROPERTIES, INC.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

|   | For the nine months ended<br>September 30, |         |    | nded    |
|---|--|---------|----|---------|
|   | (unaudited and in thousands)               |         |    | 2000    |
|   |  |         |    | sands)  |
| Cash flows from operating activities:   |  |         |    |         |
| Net income before preferred dividend  | \$   | 151,104 | \$ | 108,183 |
| Adjustments to reconcile net income before preferred dividend to net cash provided by |  |         |    |         |
| operating activities:   |  |         |    |         |
| Depreciation and amortization   |  | 109,933 |    | 97,062  |
| Non-cash portion of interest expense  |  | 2,913   |    | 2,764   |
| Loss (gain) on sales of real estate   |  | (8,079) |    | 413     |
| Cumulative effect of a change in accounting principle                                 |  | 8,432   |    | _       |
| Loss on investments in securities   |  | 6,500   |    | _       |
| Non-cash portion of derivative losses   |  | 16,052  |    | _       |

| Earnings in excess of distributions from unconsolidated joint ventures           |       | (2,049)     |    | (1,356)   |
|--|-------|-------------|----|-----------|
| Non-cash compensation expense  |       | 433         |    | 159       |
| Minority interest in Operating Partnership                                       |       | 56,065      |    | 56,399    |
| Minority interest in property partnerships                                       |       | (629)       |    |           |
| Change in assets and liabilities:  |       | (023)       |    |           |
| Escrows  |       | 7,050       |    | 10,745    |
| Tenant and other receivables   |       | (14,235)    |    | (11,677)  |
| Accrued rental income  |       | (18,908)    |    | (11,562)  |
| Prepaid expenses and other assets  |       | (2,030)     |    | (7,844)   |
| Accounts payable and accrued expenses  |       | 15,320      |    | (7,126)   |
| Accrued interest payable   |       | 10,080      |    | (2,535)   |
| Other liabilities  |       | 1,043       |    | 10,549    |
| Tenant leasing costs   |       | (18,485)    |    | (13,176)  |
| Total adjustments  |       | 169,406     |    | 122,815   |
| Net cash provided by operating activities  |       | 320,510     |    | 230,998   |
| Cash flows from investing activities:  |       |             |    |           |
| Acquisitions/additions to real estate  |       | (1,158,495) |    | (312,519) |
| Deposits on real estate, net   |       | (3,886)     |    | _         |
| Investments in unconsolidated joint ventures                                     |       | 1,760       |    | (10,347)  |
| Net proceeds from the sales of real estate                                       |       | 14,187      |    | 70,838    |
| Investments in securities  |       | _           |    | (2,297)   |
|  |       |             |    |           |
| Net cash used in investing activities  |       | (1,146,434) |    | (254,325) |
| Cash flows from financing activities:  |       |             |    |           |
| Borrowings on unsecured line of credit   | \$    | 111,200     | \$ | 142,000   |
| Repayments of unsecured line of credit   |       | (111,200)   |    | (273,000) |
| Repayments of mortgage notes   |       | (180,416)   |    | (223,028) |
| Proceeds from mortgage notes   |       | 1,010,474   |    | 534,853   |
| Bonds payable proceeds released from escrow                                      |       | 57,610      |    | _         |
| Dividends and distributions  |       | (204,270)   |    | (152,923) |
| Proceeds from stock transactions   |       | 10,524      |    | 11,721    |
| Net contributions from minority interest holder                                  |       | 38,461      |    | _         |
| Deferred financing costs   |       | (26,405)    |    | (15,901)  |
| Net cash provided by financing activities  |       | 705,978     |    | 23,722    |
| Net decrease in cash and cash equivalents  |       | (119,946)   |    | 395       |
| Cash and cash equivalents, beginning of period                                   |       | 280,957     |    | 12,035    |
| cash and cash equivalents, beginning of period                                   |       | 200,557     |    | 12,000    |
| Cash and cash equivalents, end of period   | \$    | 161,011     | \$ | 12,430    |
| Supplemental disclosures:  |       |             |    |           |
| Cash paid for interest   | \$    | 197,219     | \$ | 192,332   |
| Cash paid for interest   | φ<br> | 197,219     | D. | 192,332   |
| Interest capitalized   | \$    | 46,553      | \$ | 26,908    |
|  |       |             |    |           |
| Non-cash investing and financing activities:                                     |       |             |    |           |
| Additions to real estate included in accounts payable                            | \$    |             | \$ | 1,362     |
| Mortgage notes payable assumed in connection with the acquisition of real estate | \$    | _           | \$ | 117,831   |
| Mortgage notes payable assigned in connection with the sale of real estate       | \$    |             | \$ | 166,547   |
| mortgage notes payable assigned in connection with the sale of real estate       | Ф     |             | ψ  | 100,54/   |
| Issuance of minority interest in connection with the acquisition of real estate  | \$    | _           | \$ | 20,467    |
| Dividends and distributions declared but not paid                                | \$    | 79,005      | \$ | 61,217    |
| Conversions of minority interest to stockholders' equity                         | \$    | 117,288     | \$ | 12,760    |
| Conversions of minority interest to stockholders equity                          | Ψ     | 117,200     | Ψ  | 12,700    |
|  |       |             |    |           |

| Basis adjustment in connection with conversions of minority interest to stockholders' equity | \$<br>33,927 | \$<br>_     |
|--|--------------|-------------|
| Issuance of restricted shares to employees   | \$<br>1,827  | \$<br>1,060 |
| Unrealized loss related to investments in securities   | \$<br>_      | \$<br>4,692 |

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#### **BOSTON PROPERTIES, INC.**

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(unaudited and in thousands)

#### 1. Organization

Boston Properties, Inc. (the "Company"), a Delaware corporation, is a self-administered and self-managed real estate investment trust ("REIT"). The Company is the sole general partner of Boston Properties Limited Partnership (the "Operating Partnership") and at September 30, 2001, owned an approximate 75% general and limited partnership interest in the Operating Partnership interests in the Operating Partnership are denominated as "common units of partnership interest" (also referred to as "Preferred Units"). All references to OP Units and Preferred Units exclude such units held by the Company. A holder of an OP Unit may present such OP Unit to the Operating Partnership for redemption at any time (subject to restrictions agreed upon the issuance of OP Units to particular holders that may restrict such right for a period of time, generally one year from issuance). Upon presentation of an OP Unit for redemption, the Operating Partnership must redeem such OP Unit for cash equal to the then value of a share of common stock of the Company ("Common Stock"), except that, the Company may, at its election, in lieu of a cash redemption, acquire such OP Unit for one share of Common Stock. Because the number of shares of Common Stock outstanding at all times equals the number of OP Units that the Company owns, one share of Common Stock is generally the economic equivalent of one OP Unit, and the quarterly distribution that may be paid to the holder of an OP Unit equals the quarterly dividend that may be paid to the holder of a share of Common Stock. Each series of Preferred Units bear a distribution that is set in accordance with an amendment to the partnership agreement of the Operating Partnership. Preferred Units may also be convertible into OP Units at the election of the holder thereof or the Company.

All references to the Company refer to Boston Properties, Inc. and its subsidiaries, including the Operating Partnership, collectively, unless the context otherwise requires.

To assist the Company in maintaining its status as a REIT, the Company leases its three hotel properties, pursuant to a lease with a participation in the gross receipts of such hotel properties, to a lessee ("ZL Hotel LLC") in which Messrs. Zuckerman and Linde, the Chairman of the Board and Chief Executive Officer, respectively, are the sole member-managers. Messrs. Zuckerman and Linde have a 9.8% economic interest in such lessee and one or more unaffiliated public charities have a 90.2% economic interest. Marriott International, Inc. manages these hotel properties under the Marriott® name pursuant to a management agreement with the lessee. Under the REIT requirements, revenue from a hotel are not considered to be rental income for purposes of certain income tests that a REIT must meet. Accordingly, in order to maintain its qualification as a REIT, the Company has entered into the participating leases described above to provide revenue that qualifies as rental income under the REIT requirements.

As of September 30, 2001, the Company and the Operating Partnership had 90,720,477 and 20,287,791 shares of Common Stock and OP Units outstanding, respectively. In addition, the Company had 2,000,000 shares of Preferred Stock and the Operating Partnership had 9,346,033 Preferred Units outstanding.

# The Properties:

As of September 30, 2001, the Company owns a portfolio of 147 commercial real estate properties (145 and 144 properties at December 31, 2000 and September 30, 2000, respectively) (the "Properties") aggregating over 40.7 million square feet. The properties consist of 139 office properties with approximately 33.1 million net rentable square feet (including 13 properties under development

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expected to contain approximately 5.0 million net rentable square feet) and approximately 6.0 million additional square feet of structured parking for 17,645 vehicles, five industrial properties with approximately 0.6 million net rentable square feet, and three hotels with a total of 1,054 rooms (consisting of approximately 1.0 million square feet). In addition, the Company owns, has under contract, or has an option to acquire 45 parcels of land totaling approximately 548.6 acres, which will support approximately 9.2 million square feet of development.

# 2. Basis of Presentation and Summary of Significant Accounting Policies

The consolidated financial statements of the Company include all the accounts of the Company, its majority-owned Operating Partnership and subsidiaries. All significant intercompany balances and transactions have been eliminated. These financial statements should be read in conjunction with the Company's financial statements and notes thereto contained in the Company's annual report on Form 10-K for its fiscal year ended December 31, 2000.

The accompanying interim financial statements are unaudited; however, the financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and in conjunction with the rules and regulations of the Securities and Exchange Commission. Accordingly, they do not include all of the disclosures required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments (consisting solely of normal recurring matters) necessary for a fair presentation of the financial statements for these interim periods have been included. The results of operations for the interim periods are not necessarily indicative of the results to be obtained for other interim periods or for the full fiscal year.

#### 3. Real Estate Activity During the Quarter Ended September 30, 2001

During the quarter ended September 30, 2001, the Company placed in service two development projects consisting of Orbital Sciences Phase II, an approximately 160,000 square foot office building in Dulles, Virginia and an approximately 130,000 square foot office building at Quorum Office Park in Chelmsford, Massachusetts.

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#### 4. Investments in Unconsolidated Joint Ventures

The investments in unconsolidated joint ventures consists of the following:

| Entity                                  | Property              | % Ownership |
|---|-----------------------|-------------|
| One Freedom Square LLC                  | One Freedom Square    | 25%(1)      |
| Square 407 LP                           | Market Square North   | 50%         |
| The Metropolitan Square Associates LLC  | Metropolitan Square   | 51%         |
| BP 140 Kendrick Street LLC              | 140 Kendrick Street   | 25%(1)      |
| BP/CRF 265 Franklin Street Holdings LLC | 265 Franklin Street   | 35%         |
| Discovery Square LLC                    | Discovery Square(2)   | 50%         |
| BP/CRF 901 New York Avenue LLC          | 901 New York Ave.(3)  | 25%(1)      |
| Two Freedom Square LLC                  | Two Freedom Square(2) | 50%         |

(1) Ownership can increase based on certain return thresholds

(2) Property is currently under development

(3) Land held for development

The combined summarized balance sheets of the unconsolidated joint ventures are as follows:

|   | Sер | tember 30,<br>2001 | December 31,<br>2000 |         |  |
|---|-----|--------------------|----------------------|---------|--|
|   | (u  | naudited)          |                      |         |  |
| ASSETS                                  |     |                    |                      |         |  |
| Real estate, net                        | \$  | 703,215            | \$                   | 640,688 |  |
| Other assets                            |     | 46,174             |                      | 30,919  |  |
|   |     |                    |                      |         |  |
| Total assets                            | \$  | 749,389            | \$                   | 671,607 |  |
|   |     |                    |                      |         |  |
| LIABILITIES AND PARTNERS' EQUITY        |     |                    |                      |         |  |
| Mortgage and construction loans payable | \$  | 509,714            | \$                   | 446,520 |  |
| Other liabilities                       |     | 22,313             |                      | 10,904  |  |
| Partners' equity                        |     | 217,362            |                      | 214,183 |  |
|   |     |                    |                      |         |  |
| Total liabilities and partners' equity  | \$  | 749,389            | \$                   | 671,607 |  |
|   |     |                    |                      |         |  |
| Company's share of equity               | \$  | 90,160             | \$                   | 89,871  |  |
|   |     |                    |                      |         |  |

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The summarized statements of operations of the joint ventures are as follows:

|                               | For the nine months ended September 30, |           |             |        |       | For the three m<br>Septemb |       |        |  |
|-------------------------------|---|-----------|-------------|--------|-------|----------------------------|-------|--------|--|
|                               |   | 2001 2000 |             | 2001   |       | 2000                       |       |        |  |
|                               |   |           | (unaudited) |        |       |                            |       |        |  |
| Total revenue<br>Expenses     | \$                                      | 59,788    | \$          | 25,948 | \$    | 19,828                     | \$    | 13,340 |  |
| Operating                     |   | 17,084    |             | 7,582  |       | 5,630                      |       | 3,796  |  |
| Interest                      |   | 24,517    |             | 9,985  |       | 7,687                      |       | 5,800  |  |
| Depreciation and amortization |   | 10,057    | 57 4,808    |        | 3,406 |                            | 2,601 |        |  |
|                               |   |           |             |        | _     |                            |       |        |  |

| Total expenses                | <br>51,658  | 22,375      | 16,723      | 12,197      |
|-------------------------------|-------------|-------------|-------------|-------------|
| Net income                    | \$<br>8,130 | \$<br>3,573 | \$<br>3,105 | \$<br>1,143 |
| Company's share of net income | \$<br>2,841 | \$<br>1,356 | \$<br>997   | \$<br>549   |

#### 5. Mortgage Notes and Bonds Payable

On August 8, 2001, the Company refinanced the mortgage loan collateralized by the Sumner Square property in Washington, DC. The new financing, totaling \$30.3 million, bears interest at a fixed rate equal to 7.35% and matures on September 1, 2013.

On August 22, 2001, the Company refinanced the mortgage loan collateralized by the One Independence Square property in Washington, DC. The new financing, totaling \$75.0 million, bears interest at a rate equal to LIBOR + 1.60% and matures on August 20, 2003.

#### 6. Minority Interests

Minority interests in the Company relate to the interest in the Operating Partnership not owned by Boston Properties, Inc. and an interest in a property partnership that is not owned by the Company. As of September 30, 2001, the minority interest in the Operating Partnership consisted of 20,287,791 OP Units and 9,346,033 Preferred Units held by parties other than Boston Properties, Inc.

On September 17, 2001, Boston Properties, Inc., as general partner of the Operating Partnership, determined a distribution on the OP Units in the amount of \$0.58 per OP Unit payable on October 30, 2001 to OP Unit holders of record on September 28, 2001.

On August 15, 2001, the Operating Partnership paid a distribution on 2,482,026 Series One Preferred Units at \$0.61625 per unit, based on an annual distribution of \$2.465 per unit and paid a distribution on the 6,213,131 Series Two and Three Preferred Units of \$0.76115 per unit.

#### 7. Redeemable Preferred Stock and Stockholders' Equity

On September 17, 2001, the Board of Directors of the Company declared a third quarter dividend in the amount of \$0.58 per share of Common Stock payable on October 30, 2001 to shareholders of record on September 28, 2001.

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On August 15, 2001, the Company paid a dividend on the 2,000,000 shares of Series A Convertible Redeemable Preferred Stock (the "Preferred Stock"), \$50 liquidation preference per share, of approximately \$0.76115 per share. In addition, on September 17, 2001, the Board of Directors of the Company declared a dividend of \$0.76115 per share on the Preferred Stock payable on November 15, 2001 to shareholders of record on September 28, 2001. These shares of Preferred Stock are not classified as equity as in certain instances they are convertible into shares of Common Stock at the election of the holder after December 31, 2002 or are redeemable for cash at the election of the holder in six annual tranches commencing on May 12, 2009.

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# 8. Earnings Per Share

|   |    | For the three months ended<br>September 30, 2001 |   |    |                     |  |  |  |
|---|----|--|---|----|---------------------|--|--|--|
|   |    | Income<br>(Numerator)                            | Shares<br>(Denominator)                         |    | Per Share<br>Amount |  |  |  |
| Basic Earnings:                         |    |  |   |    |                     |  |  |  |
| Income available to common shareholders | \$ | 51,515   | 90,519  | \$ | 0.57                |  |  |  |
| Effect of Dilutive Securities:          |    |  |   |    |                     |  |  |  |
| Stock Options and other                 |    | 103  | 2,309   |    | (.01)               |  |  |  |
| Diluted Earnings:                       |    |  |   |    |                     |  |  |  |
| Net income                              | \$ | 51,618   | 92,828  | \$ | 0.56                |  |  |  |
|   |    | Fo   | or the three months ended<br>September 30, 2000 |    |                     |  |  |  |
|   |    | Income<br>(Numerator)                            | Shares<br>(Denominator)                         |    | Per Share<br>Amount |  |  |  |
| Basic Earnings:                         |    |  |   |    |                     |  |  |  |
| Income available to common shareholders | \$ | 36,530   | 68,752  | \$ | 0.53                |  |  |  |
| Effect of Dilutive Securities:          |    |  |   |    |                     |  |  |  |
| Stock Options                           |    | _  | 1,909   |    | (.01)               |  |  |  |
|   | _  |  |   |    |                     |  |  |  |
| Diluted Earnings:                       |    |  |   |    |                     |  |  |  |
| Net income                              | \$ | 36,530   | 70,661  | \$ | 0.52                |  |  |  |
|   |    | F  | or the nine months ended                        |    |                     |  |  |  |

|   | September 30, 2001    |   |   |                            |  |  |
|---|-----------------------|---|---|----------------------------|--|--|
|   | Income<br>(Numerator) | Shares<br>(Denominator)   |   | er Share<br>Amount         |  |  |
|   |                       |   |   |                            |  |  |
| \$  | 146,160               | 89,753  | \$  | 1.63                       |  |  |
|   |                       |   |   |                            |  |  |
|   | 103                   | 2,251   |   | (0.04)                     |  |  |
|   |                       |   |   |                            |  |  |
| \$  | 146,263               | 92,004  | \$  | 1.59                       |  |  |
| For the nine months ended<br>September 30, 2000 |                       |   |   |                            |  |  |
|   | Income<br>(Numerator) | Shares<br>(Denominator)   | Per Share<br>Amount                       |                            |  |  |
|   |                       |   |   |                            |  |  |
| \$  | 103,254               | 68,568  | \$  | 1.51                       |  |  |
|   |                       |   |   |                            |  |  |
|   | _                     | 1,032   |   | (0.03)                     |  |  |
|   |                       |   |   |                            |  |  |
| \$  | 103,254               | 69,600  | \$  | 1.48                       |  |  |
|   | \$<br>                | Income (Numerator)   \$ 146,160   103   \$ 146,263   For (Numerator)   \$ 103,254   — | Income (Numerator)   Shares (Denominator) | Income (Numerator)   P   P |  |  |

# 9. Segment Information

The Company's segments are based on the Company's method of internal reporting which classifies its operations by both geographic area and property type. The Company's segments by geographic area are: Greater Boston, Greater Washington, D.C., Midtown Manhattan, Greater San Francisco, and New Jersey and Pennsylvania. Segments by property type include: Class A Office, Office/Technical, Industrial and Hotels.

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Asset information by segment is not reported since the Company does not use this measure to assess performance, therefore, depreciation and amortization expense is not allocated among segments. Interest income, management and development services, interest expense and general and administrative expenses are not included in net operating income as the internal reporting addresses these on a corporate level.

Information by geographic area and property type:

Three months ended September 30, 2001:

|                      | Greater<br>Boston | Greater<br>Washington, D.C. | Midtown<br>Manhattan | Greater<br>San Francisco | New Jersey/<br>Pennsylvania | Total   |  |
|----------------------|-------------------|-----------------------------|----------------------|--------------------------|-----------------------------|---------|--|
| Rental Revenue:      |                   |                             |                      |                          |                             |         |  |
| Class A              | \$ 56,217 \$      | 58,294 \$                   | 72,631 \$            | 53,562 \$                | 15,531 \$                   | 256,235 |  |
| Office/Technical     | 2,020             | 4,676                       | _                    | 511                      | _                           | 7,207   |  |
| Industrial           | 261               | _                           | _                    | 352                      | 183                         | 796     |  |
| Hotels               | 8,500             | _                           | _                    | _                        | _                           | 8,500   |  |
| Total                | 66,998            | 62,970                      | 72,631               | 54,425                   | 15,714                      | 272,738 |  |
| % of Total           | 24.56%            | 23.09%                      | 26.63%               | 19.96%                   | 5.76%                       | 100.00% |  |
| Rental Expenses:     |                   |                             |                      |                          |                             |         |  |
| Class A              | 19,252            | 15,963                      | 19,916               | 18,468                   | 5,285                       | 78,884  |  |
| Office/Technical     | 293               | 744                         | _                    | 83                       | _                           | 1,120   |  |
| Industrial           | 56                | _                           | _                    | 45                       | 31                          | 132     |  |
| Hotels               | 1,339             | _                           |                      |                          |                             | 1,339   |  |
| Total                | 20,940            | 16,707                      | 19,916               | 18,596                   | 5,316                       | 81,475  |  |
| % of Total           | 25.70%            | 20.51%                      | 24.44%               | 22.82%                   | 6.53%                       | 100.00% |  |
| Net Operating Income | \$ 46,058 \$      | 46,263 \$                   | 52,715 \$            | 35,829 \$                | 10,398 \$                   | 191,263 |  |
| % of Total           | 24.08%            | 24.19%                      | 27.56%               | 18.73%                   | 5.44%                       | 100.00% |  |

|                             | Greater<br>Boston | Greater<br>Washington, D.C. | Midtown<br>Manhattan | Greater<br>San Francisco | New Jersey/<br>Pennsylvania | Total      |
|-----------------------------|-------------------|-----------------------------|----------------------|--------------------------|-----------------------------|------------|
| Rental Revenue:             |                   |                             |                      |                          |                             |            |
| Class A                     | \$ 48,299         | \$ 51,475                   | \$ 35,467            | \$ 46,981                | \$ 15,385                   | \$ 197,607 |
| Office/Technical            | 1,381             | 6,085                       | _                    | 479                      | _                           | 7,945      |
| Industrial                  | 449               | 328                         | _                    | 416                      | 189                         | 1,382      |
| Hotels                      | 12,499            | _                           | _                    | _                        | _                           | 12,499     |
| Total                       | 62,628            | 57,888                      | 35,467               | 47,876                   | 15,574                      | 219,433    |
| % of Total                  | 28.54%            | 26.38%                      | 16.16%               | 5 21.82%                 | 7.10%                       | 100.00%    |
| Rental Expenses:<br>Class A | 17,296            | 14,575                      | 12,247               | 16,169                   | 4,647                       | 64,934     |
| Office/Technical            | 508               | 913                         | 12,24/               | 10,105                   | 4,047                       | 1,506      |
| Industrial                  | 122               | 112                         | _                    | 55                       | 20                          | 309        |
| Hotels                      | 1,405             | _                           | _                    | _                        | _                           | 1,405      |
| Total                       | 19,331            | 15,600                      | 12,247               | 16,309                   | 4,667                       | 68,154     |
| % of Total                  | 28.36%            | 22.89%                      | 17.97%               | 23.93%                   | 6.85%                       | 100.00%    |
| Net Operating Income        | \$ 43,297         | \$ 42,288                   | \$ 23,220            | \$ 31,567                | \$ 10,907                   | \$ 151,279 |
| % of Total                  | 28.62%            | 27.95%                      | 5 15.35%             | 5 20.87%                 | 7.21%                       | 100.00%    |

The following is a reconciliation of net operating income to income before net derivative losses, minority interests and income from unconsolidated joint ventures:

|   | Three months ended<br>September 30, |          |    |          |  |
|---|-------------------------------------|----------|----|----------|--|
|   |                                     | 2001     |    | 2000     |  |
| Net operating income  | \$                                  | 191,263  | \$ | 151,279  |  |
| Add:  |                                     |          |    |          |  |
| Development and management services                                     |                                     | 2,805    |    | 2,693    |  |
| Interest and other  |                                     | 1,616    |    | 1,187    |  |
| Less:   |                                     |          |    |          |  |
| General and administrative  |                                     | (9,819)  |    | (9,871)  |  |
| Interest expense  |                                     | (59,936) |    | (54,752) |  |
| Depreciation and amortization   |                                     | (38,518) |    | (32,436) |  |
|   |                                     |          | _  |          |  |
| Income before net derivative losses, minority interests and income from |                                     |          |    |          |  |
| unconsolidated joint ventures   | \$                                  | 87,411   | \$ | 58,100   |  |
|   |                                     |          |    |          |  |

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Information by geographic area and property type:

Nine months ended September 30, 2001:

| .001.             |   |   |   |  |  |  |   |  |   |   |
|-------------------|---|---|---|--|--|--|---|--|---|---|
| Greater<br>Boston | Greater<br>Washington, D.C.   |   | Midtown<br>Manhattan  |  | Greater<br>San Francisco   |  | New Jersey/<br>Pennsylvania   |  |   | Total   |
|                   |   |   |   |  |  |  |   |  |   |   |
| \$ 160,476        | \$  | 169,104                                       | \$  | 162,234  | \$   | 158,759  | \$  | 47,851   | \$  | 698,424   |
| 5,830             |   | 13,454  |   | _  |  | 1,524  | 1,524 —   |  |   | 20,808  |
| 948               |   | 678   |   | <b>—</b> 1,  |  | 1,102  |   | 545  |   | 3,273   |
| 24,718            |   | _   |   |  |  |  | _   |  | 24,718  |   |
| 191,972           |   | 183,236                                       |   | 162,234  |  | 161,385  |   | 48,396   |   | 747,223   |
| 25.69%            | 6   | 24.52%  | 6   | 21.71%   | 6  | 21.60%   |   | 6.48%  | 6   | 100.00%   |
|                   |   |   |   |  |  |  |   |  |   |   |
| 55,489            |   | 44,172  |   | 50,737   |  | 53,783   |   | 15,487   |   | 219,668   |
| 1,458             |   | 2,437   |   | _  |  | 264  | 264 —   |  |   | 4,159   |
| 316               |   | 260   |   | _  |  | 179  |   | 91   |   | 846   |
|                   | \$ 160,476     5,830     948     24,718     191,972     25.699     55,489     1,458 | \$ 160,476 \$ 5,830 948 24,718 191,972 25.69% | Greater Boston         Greater Washington, D.C.           \$ 160,476         \$ 169,104           5,830         13,454           948         678           24,718         —           191,972         183,236           25.69%         24.529           55,489         44,172           1,458         2,437 | Greater Boston         Greater Washington, D.C.         1           \$ 160,476         \$ 169,104         \$ 5,830           \$ 948         678           \$ 24,718         —           \$ 191,972         183,236           \$ 25.69%         24.52%           \$ 55,489         44,172           1,458         2,437 | Greater Boston         Greater Washington, D.C.         Midtown Manhattan           \$ 160,476         \$ 169,104         \$ 162,234           5,830         13,454         —           948         678         —           24,718         —         —           191,972         183,236         162,234           25.69%         24.52%         21.719           55,489         44,172         50,737           1,458         2,437         — | Greater Boston         Greater Washington, D.C.         Midtown Manhattan           \$ 160,476         \$ 169,104         \$ 162,234         \$ 5,830         13,454         —           948         678         — | Greater Boston         Greater Washington, D.C.         Midtown Manhattan         Greater San Francisco           \$ 160,476         \$ 169,104         \$ 162,234         \$ 158,759           5,830         13,454         —         1,524           948         678         —         1,102           24,718         —         —         —           191,972         183,236         162,234         161,385           25.69%         24.52%         21.71%         21.60%           55,489         44,172         50,737         53,783           1,458         2,437         —         264 | Greater Boston         Greater Washington, D.C.         Midtown Manhattan         Greater San Francisco           \$ 160,476         \$ 169,104         \$ 162,234         \$ 158,759         \$ 5,830         13,454         —         1,524         948         678         —         1,102         24,718         — | Greater Boston         Greater Washington, D.C.         Midtown Manhattan         Greater San Francisco         New Jersey/Pennsylvania           \$ 160,476         \$ 169,104         \$ 162,234         \$ 158,759         \$ 47,851           5,830         13,454         —         1,524         —           948         678         —         1,102         545           24,718         —         —         —         —           191,972         183,236         162,234         161,385         48,396           25.69%         24.52%         21.71%         21.60%         6.489           55,489         44,172         50,737         53,783         15,487           1,458         2,437         —         264         — | Greater Boston         Greater Washington, D.C.         Midtown Manhattan         Greater San Francisco         New Jersey/Pennsylvania           \$ 160,476         \$ 169,104         \$ 162,234         \$ 158,759         \$ 47,851         \$ 5,830         \$ 13,454         —         1,524         —         —         948         678         —         1,102         545         546         546         546         546         546         546         548%         55,489         55,489         55,489         56,487         56,487         56,487         56,487         56,487         64         —         64         —         64         —         64         —         64         —         64         —         64         —         64         —         64         —         64         —         64         —         64         —         64         —         64         —         64         —         64         —         < |

| Hotels               | 4,010         | <u>_</u>   | <u>_</u>   | _          | _         | 4,010   |
|----------------------|---------------|------------|------------|------------|-----------|---------|
| Hotels               |               |            |            |            |           | 4,010   |
| Total                | 61,273        | 46,869     | 50,737     | 54,226     | 15,578    | 228,683 |
| % of Total           | 26.79%        | 20.50%     | 22.19%     | 23.71%     | 6.81%     | 100.00% |
| Net Operating Income | \$ 130,699 \$ | 136,367 \$ | 111,497 \$ | 107,159 \$ | 32,818 \$ | 518,540 |
| % of Total           | 25.20%        | 26.30%     | 21.50%     | 20.67%     | 6.33%     | 100.00% |

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Nine months ended September 30, 2000:

|                      | Greater<br>Boston | Greater<br>Washington, D.C. | Midtown<br>Manhattan | Greater<br>San Francisco | New Jersey/<br>Pennsylvania | Total      |  |
|----------------------|-------------------|-----------------------------|----------------------|--------------------------|-----------------------------|------------|--|
| Rental Revenue:      |                   |                             |                      |                          |                             |            |  |
| Class A              | \$ 140,101 \$     | 159,851                     | \$ 105,595 \$        | 134,538                  | \$ 43,628                   | \$ 583,713 |  |
| Office/Technical     | 4,323             | 15,744                      | _                    | 1,372                    | _                           | 21,439     |  |
| Industrial           | 1,364             | 1,053                       | _                    | 1,319                    | 542                         | 4,278      |  |
| Hotels               | 29,660            | _                           | _                    | _                        | _                           | 29,660     |  |
| Total                | 175,448           | 176,648                     | 105,595              | 137,229                  | 44,170                      | 639,090    |  |
| % of Total           | 27.45%            | 27.64%                      | 16.52%               | 21.47%                   | 6.92%                       | 100.00%    |  |
| Rental Expenses:     |                   |                             |                      |                          |                             |            |  |
| Class A              | 50,502            | 43,128                      | 35,578               | 45,945                   | 13,439                      | 188,592    |  |
| Office/Technical     | 1,355             | 2,780                       | _                    | 248                      | _                           | 4,383      |  |
| Industrial           | 417               | 329                         | _                    | 140                      | 87                          | 973        |  |
| Hotels               | 3,418             |                             |                      |                          |                             | 3,418      |  |
| Total                | 55,692            | 46,237                      | 35,578               | 46,333                   | 13,526                      | 197,366    |  |
|                      |                   |                             |                      |                          |                             |            |  |
| % of Total           | 28.21%            | 23.43%                      | 18.03%               | 23.48%                   | 6.85%                       | 100.00%    |  |
| Net Operating Income | \$ 119,756 \$     | 130,411                     | \$ 70,017 \$         | 90,896                   | \$ 30,644                   | \$ 441,724 |  |
| % of Total           | 27.11%            | 29.52%                      | 15.85%               | 20.58%                   | 6.94%                       | 100.00%    |  |

The following is a reconciliation of net operating income to income before net derivative losses, minority interests and income from unconsolidated joint ventures:

|   | Nine months ended<br>September 30, |    |                |  |  |
|---|------------------------------------|----|----------------|--|--|
|   | 2001                               |    | 2000           |  |  |
| Net operating income  | \$<br>518,540                      | \$ | 441,724        |  |  |
| Add:  |                                    |    |                |  |  |
| Development and management services Interest and other  | 9,312<br>10,349                    |    | 8,432<br>3,304 |  |  |
| Less: General and administrative  | (29,649)                           |    | (25,868)       |  |  |
| Interest expense  | (163,659)                          |    | (166,210)      |  |  |
| Depreciation and amortization   | (109,933)                          |    | (97,062)       |  |  |
| Loss on investments in securities   | (6,500)                            |    | _              |  |  |
| Income before net derivative losses, minority interests and income from unconsolidated joint ventures | \$<br>228,460                      | \$ | 164,320        |  |  |

#### 10. Unaudited Pro Forma Consolidated Financial Information

The accompanying unaudited pro forma information for the nine months ended September 30, 2001 and 2000 is presented as if the follow-on offering of 17,110,000 shares of Common Stock issued on October 31, 2000 and the acquisition of Citigroup Center on April 25, 2001 had occurred on January 1, 2000. This pro forma information is based upon the historical consolidated financial statements and should be read in conjunction with the consolidated financial statements and notes thereto.

This unaudited pro forma information does not purport to represent what the actual results of operations of the Company would have been had the above occurred, nor do they purport to predict the results of operations of future periods.

|  | N  | line months ende | l Septe | mber 30, |
|--|----|------------------|---------|----------|
| Pro Forma<br>(in thousands, except per share data)                         |    | 2001             |         | 2000     |
| Total revenue  | \$ | 794,005          | \$      | 720,132  |
| Income before cumulative effect of a change in accounting principle        | \$ | 154,285          | \$      | 116,371  |
| Net income available to common shareholders                                | \$ | 147,518          | \$      | 116,371  |
| Basic earnings per share:  |    |                  |         |          |
| Income before cumulative effect of a change in accounting principle        |    | \$1.72           |         | \$1.36   |
| Net income available to common shareholders                                |    | \$1.64           |         | \$1.36   |
| Weighted average number of common shares outstanding                       |    | 89,753           |         | 85,678   |
| Diluted earnings per share:  |    |                  |         |          |
| Income before cumulative effect of a change in accounting principle        |    | \$1.68           |         | \$1.34   |
| Net income available to common shareholders                                |    | \$1.60           |         | \$1.34   |
| Weighted average number of common and common equivalent shares outstanding |    | 92,004           |         | 86,710   |

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#### ITEM 2—Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with the financial statements and notes thereto appearing elsewhere in this report. This Report on Form 10-Q contains forward-looking statements within the meaning of the securities laws. Actual results or developments could differ materially from those projected in such statements as a result of certain factors set forth in the section below entitled "Certain Factors Affecting Future Operating Results" and elsewhere in this report.

Since January 1, 2000, the Company has increased its in-service portfolio from 123 properties to 134 properties (the "Total Portfolio"). As a result of the growth in the Company's Total Portfolio, the financial data presented below shows significant changes in revenues and expenses from period to period. The Company does not believe that its period-to-period financial data are comparable. Therefore, the comparison of operating results for the three and nine months ended September 30, 2001 and 2000 show separately changes attributable to the properties that were owned by the Company for all of each period compared (the "Same Property Portfolio") and the changes attributable to the Total Portfolio.

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## Results of Operations

#### Comparison of the nine months ended September 30, 2001 to the nine months ended September 30, 2000.

The table below reflects selected operating information for the Same Property Portfolio and the Total Portfolio. The Same Property Portfolio consists of the 113 properties acquired or placed in service on or prior to January 1, 2000 and retained and continuing in service through September 30, 2001.

Same Property Portfolio

|                                     | 2001  | 2001  |    | 2000          |          | Increase/<br>Decrease) | %<br>Change |
|-------------------------------------|-------|-------|----|---------------|----------|------------------------|-------------|
|                                     |       |       |    | (Dollars in t | housands | s)                     |             |
| Revenue:                            |       |       |    |               |          |                        |             |
| Rental revenue                      | \$ 67 | 1,643 | \$ | 616,088       | \$       | 55,555                 | 9.0%        |
| Development and management services |       | _     |    | _             |          | _                      | _           |
| Interest and other                  |       | _     |    |               |          |                        |             |
| Total revenue                       | 67    | 1,643 |    | 616,088       |          | 55,555                 | 9.0%        |
| Expenses:                           |       |       |    |               |          |                        |             |
| Operating                           | 20    | 5,987 |    | 191,650       |          | 15,337                 | 8.0%        |
| Net Operating Income                | 46    | 4,656 |    | 424,438       |          | 40,218                 | 9.5%        |
| General and administrative          |       | _     |    | _             |          | _                      | _           |
| Interest                            |       | _     |    | _             |          | _                      | _           |
| Depreciation and amortization       | 9     | 7,867 |    | 94,109        |          | 3,758                  | 4.0%        |
|                                     |       |       |    |               |          |                        |             |

|       |         | Т   | Total Po            |  |   |                                    |
|-------|---------|---|---------------------|--|---|------------------------------------|
|       | 2001    |   | 2000                |  | Increase/<br>(Decrease)                           | %<br>Change                        |
|       |         |   | (Dollars in t       | nousan   | ds)   |                                    |
|       |         |   |                     |  |   |                                    |
| \$    | 747,223 | \$  | 639,090             | \$   | 108,133   | 16.9%                              |
|       | 9,312   |   | 8,432               |  | 880   | 10.4%                              |
|       | 10,349  | _   | 3,304               |  | 7,045   | 213.2%                             |
|       | 766,884 |   | 650,826             |  | 116,058   | 17.8%                              |
|       |         |   |                     |  |   |                                    |
|       | 228,683 |   | 197,366             |  | 31,317  | 15.9%                              |
|       | 538,201 |   | 453,460             |  | 84,741  | 18.7%                              |
|       | 29,649  |   | 25,868              |  | 3,781   | 14.6%                              |
|       | 163,659 |   | 166,210             |  | (2,551)   | (1.5)%                             |
|       | 109,933 |   | 97,062              |  | 12,871  | 13.3%                              |
|       | 6,500   |   | _                   |  | 6,500   | _                                  |
| s<br> | 228,460 | \$  | 164,320             | \$   | 64,140  | 39.0%                              |
|       |         | \$ 747,223<br>9,312<br>10,349<br>766,884<br>228,683<br>538,201<br>29,649<br>163,659<br>109,933<br>6,500 | \$ 747,223 \$ 9,312 | 2001 2000 (Dollars in the state of the state | \$ 747,223 \$ 639,090 \$ 9,312 8,432 10,349 3,304 | 2001   2000   Increase/ (Decrease) |

The increase in rental revenues in the Same Property Portfolio is primarily a result of an overall increase in rental rates on new leases and rollovers in addition to termination income of \$21.2 million, including a \$12.4 million receivable, compared to \$2.7 million in the same period last year. This was offset by a small decrease in occupancy from 98.8% to 96.6%. The additional increase in rental

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revenues for the Total Portfolio is primarily a result of the revenues earned on the properties acquired or placed-in-service after January 1, 2000.

The increase in development and management services revenue in the Total Portfolio is mainly due to a \$0.5 million incentive fee earned during the first quarter of 2001.

The increase in interest and other revenue in the Total Portfolio is primarily due more interest earned as a result of higher average cash balances resulting from the remaining proceeds from the public offering in October 2000.

Property operating expenses (real estate taxes, utilities, repairs and maintenance, cleaning and other property related expenses) in the Same Property Portfolio increased mainly due to increases in real estate taxes and utilities. Additional increases in property operating expenses for the Total Portfolio were mainly due to the properties acquired or placed-in-service after January 1, 2000.

General and administrative expenses in the Total Portfolio increased due to an overall increase in compensation and \$0.7 million of write-offs related to abandoned project costs in the first quarter of 2001.

Interest expense in the Total Portfolio decreased due to a drop in weighted average interest rates on the Company's floating rate debt from 8.14% to 6.81% as well as the decreased use of the Company's unsecured revolving line of credit (the "Unsecured Line of Credit").

Depreciation and amortization expense for the Same Property Portfolio increased as a result of capital and tenant improvements made since September 30, 2000. Additional increases in depreciation and amortization expense for the Total Portfolio were mainly due to the properties acquired or placed-in-service after January 1, 2000.

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# Comparison of the three months ended September 30, 2001 to the three months ended September 30, 2000.

The table below reflects selected operating information for the Same Property Portfolio and the Total Portfolio. The Same Property Portfolio consists of the 120 properties acquired or placed in service on or prior to July 1, 2000 and retained and continuing in service through September 30, 2001.

| Same Property Portfolio |      |                         |             |  |  |  |  |  |  |
|-------------------------|------|-------------------------|-------------|--|--|--|--|--|--|
| 2001                    | 2000 | Increase/<br>(Decrease) | %<br>Change |  |  |  |  |  |  |
| (Dollars in thousands)  |      |                         |             |  |  |  |  |  |  |

| Revenue:   |    |  |    |  |            |   |  |  |  |
|--|----|--|----|--|------------|---|--|--|--|
| Rental revenue   | \$ | 242,320  | \$ | 217,720  | \$         | 24,600  | 11.3%  |  |  |
| Development and management services  |    |  |    | · _  |            |   |  |  |  |
| Interest and other   |    | _  |    | _  |            | _   | _  |  |  |
| Total revenue  |    | 242,320  |    | 217,720  |            | 24,600  | 11.3%  |  |  |
|  |    |  |    |  |            |   |  |  |  |
| Expenses:  |    |  |    |  |            |   |  |  |  |
| Operating  |    | 72,153   |    | 67,671   |            | 4,482   | 6.6%   |  |  |
| Net Operating Income   |    | 170,167  |    | 150,049  |            | 20,118  | 13.4%  |  |  |
| General and administrative   |    | _  |    | _  |            | _   |  |  |  |
| Interest   |    | _  |    | _  |            | _   |  |  |  |
| Depreciation and amortization  |    | 33,872   |    | 32,398   |            | 1,474   | 4.5%   |  |  |
| Income before net derivative losses, minority interests and income from unconsolidated joint ventures  | \$ | 136,295  | \$ | 117,651  | \$         | 18,644  | 15.8%  |  |  |
|  |    |  |    | Total Po   | rtfolio    | rfolio  |  |  |  |
|  |    |  |    |  |            | Increase/   | %  |  |  |
|  |    | 2001   |    | 2000   |            | (Decrease)  | Change   |  |  |
|  | _  | 2001   | _  | 2000<br>(Dollars in t  | —<br>housa | (Decrease)  |  |  |  |
| P  | _  | 2001   | _  |  | —<br>housa | (Decrease)  |  |  |  |
| Revenue:   | ¢  |  | ¢  | (Dollars in t  |            | (Decrease)  | Change   |  |  |
| Rental revenue   | \$ | 272,738  | \$ | (Dollars in t  |            | (Decrease)  nds)  53,305                                    | 24.3%  |  |  |
| Rental revenue  Development and management services  | \$ | 272,738<br>2,805   | \$ | (Dollars in t<br>219,433<br>2,693  |            | (Decrease)  nds)  53,305  112                               | 24.3%<br>4.2%                                    |  |  |
| Rental revenue   | \$ | 272,738  | \$ | (Dollars in t  |            | (Decrease)  nds)  53,305                                    | 24.3%  |  |  |
| Rental revenue  Development and management services  | \$ | 272,738<br>2,805   | \$ | (Dollars in t<br>219,433<br>2,693  |            | (Decrease)  nds)  53,305  112                               | 24.3%<br>4.2%                                    |  |  |
| Rental revenue Development and management services Interest and other  Total revenue   | \$ | 272,738<br>2,805<br>1,616  | \$ | (Dollars in to 219,433 2,693 1,187   |            | (Decrease)  53,305  112  429                                | 24.3%<br>4.2%<br>36.1                            |  |  |
| Rental revenue  Development and management services  Interest and other  | \$ | 272,738<br>2,805<br>1,616  | \$ | (Dollars in to 219,433 2,693 1,187   |            | (Decrease)  53,305  112  429                                | 24.3%<br>4.2%<br>36.1                            |  |  |
| Rental revenue Development and management services Interest and other  Total revenue  Expenses:  | \$ | 272,738<br>2,805<br>1,616<br>277,159   | \$ | (Dollars in to 219,433 2,693 1,187 223,313                                   |            | (Decrease)  53,305  112  429  53,846                        | 24.3%<br>4.2%<br>36.1<br>24.1%                   |  |  |
| Rental revenue Development and management services Interest and other  Total revenue  Expenses: Operating  | \$ | 272,738<br>2,805<br>1,616<br>277,159   | \$ | (Dollars in to 219,433 2,693 1,187 223,313                                   |            | (Decrease)  53,305  112  429  53,846  13,321  40,525        | 24.3%<br>4.2%<br>36.1<br>24.1%<br>19.5%<br>26.1% |  |  |
| Rental revenue Development and management services Interest and other  Total revenue  Expenses: Operating  Net Operating Income                                      | \$ | 272,738<br>2,805<br>1,616<br>277,159<br>81,475<br>195,684                    | \$ | (Dollars in to 219,433 2,693 1,187 223,313 68,154 155,159 9,871              |            | (Decrease)  53,305  112  429  53,846  13,321  40,525  (52)  | 24.3% 4.2% 36.1 24.1% 19.5% 26.1% (0.5)%         |  |  |
| Rental revenue Development and management services Interest and other  Total revenue  Expenses: Operating  Net Operating Income  General and administrative          | \$ | 272,738<br>2,805<br>1,616<br>277,159<br>81,475<br>195,684                    | \$ | (Dollars in to 219,433 2,693 1,187 223,313 68,154 155,159                    |            | (Decrease)  53,305  112  429  53,846  13,321  40,525        | 24.3%<br>4.2%<br>36.1<br>24.1%                   |  |  |
| Rental revenue Development and management services Interest and other  Total revenue  Expenses: Operating  Net Operating Income  General and administrative Interest | \$ | 272,738<br>2,805<br>1,616<br>277,159<br>81,475<br>195,684<br>9,819<br>59,936 | \$ | 219,433<br>2,693<br>1,187<br>223,313<br>68,154<br>155,159<br>9,871<br>54,752 |            | (Decrease)  53,305 112 429 53,846  13,321 40,525 (52) 5,184 | 24.3% 4.2% 36.1 24.1% 19.5% 26.1% (0.5)% 9.5%    |  |  |

The increase in rental revenues in the Same Property Portfolio is primarily a result of an overall increase in rental rates on new leases and rollovers and an increase in lease termination fees from \$2.3 million to \$17.3 million, including a \$12.4 million receivable, offset by a small decrease in occupancy from 98.8% to 96.6%. The additional increase in rental revenues for the Total Portfolio is primarily a result of the properties acquired or placed-in-service after July 1, 2000.

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The increase in development and management services revenue for the Total Portfolio is due to revenues earned on new management agreements in 2001.

The increase in interest and other revenue for the Total Portfolio is primarily due more interest earned as a result of higher average cash balances resulting from the remaining proceeds from the public offering in October 2000.

Property operating expenses (real estate taxes, utilities, repairs and maintenance, cleaning and other property related expenses) in the Same Property Portfolio increased mainly due to increases in real estate taxes and utilities. Additional increases in property operating expenses for the Total Portfolio were mainly due to the properties acquired or placed-in-service after July 1, 2000.

General and administrative expenses for the Total Portfolio increased due to an overall increase in compensation.

Interest expense for the Total Portfolio decreased due to a drop in weighted average interest rates on the Company's floating rate debt from 8.14% to 6.81% as well as the decreased use of the Company's unsecured revolving line of credit (the "Unsecured Line of Credit").

Depreciation and amortization expense for the Same Property Portfolio increased as a result of capital and tenant improvements made since September 30, 2000. Additional increases in depreciation and amortization expense for the Total Portfolio were mainly due to the properties acquired or placed-in-service after July 1, 2000.

The Company's consolidated indebtedness at September 30, 2001 was approximately \$4.2 billion and bore interest at a weighted average interest rate of approximately 6.81% per annum. Based on the Company's total market capitalization at September 30, 2001 of approximately \$9.0 billion, the Company's consolidated debt represents 47.2% of its total market capitalization.

The Company has a \$605.0 million unsecured revolving line of credit (the "Unsecured Line of Credit") with Fleet Bank., as agent. The Company uses the Unsecured Line of Credit principally to facilitate its development and acquisition activities and for working capital purposes. As of November 1, 2001, the Company had no amounts outstanding under the Unsecured Line of Credit.

The following represents the outstanding principal balances due under the first mortgages at September 30, 2001:

| Properties                                      | Interest Rate | Principal Amount | Maturity Date                         |  |  |
|---|---------------|------------------|---------------------------------------|--|--|
|   |               | (in thousands)   |                                       |  |  |
| Citigroup Center                                | 7.19% \$      | 523,326          | May 11, 2011                          |  |  |
| Embarcadero Center One, Two and Federal Reserve | 6.70%         | 309,950          | December 10, 2008                     |  |  |
| Prudential Center                               | 6.72%         | 289,044          | July 1, 2008                          |  |  |
| 280 Park Avenue                                 | 7.64%         | 268,407          | February 1, 2011                      |  |  |
| 5 Times Square                                  | 4.61%         | 257,009(1)       | January 26, 2003                      |  |  |
| 599 Lexington Avenue                            | 7.00%         | 225,000(2)       | July 19, 2005                         |  |  |
| 111 Huntington Avenue                           | 5.24%         | 159,673(3)       | September 27, 2002                    |  |  |
| Embarcadero Center Four                         | 6.79%         | 152,620          | February 1, 2008                      |  |  |
| 375 Third Avenue                                | 8.00%         | 149,453(4)       | January 1, 2003                       |  |  |
| Embarcadero Center Three                        | 6.40%         | 145,025          | January 1, 2007                       |  |  |
| Times Square Tower                              | 4.59%         | 135,820(5)       | November 29, 2004                     |  |  |
| Two Independence Square                         | 8.09%         | 115,414(6)       | February 27, 2003                     |  |  |
| Riverfront Plaza                                | 6.61%         | 113,864          | February 1, 2008                      |  |  |
|   |               | 22               | Ţ.                                    |  |  |
| Democracy Center                                | 7.05%         | 106,409          | April 1, 2009                         |  |  |
| Embarcadero Center West Tower                   | 6.50%         | 96,743           | January 1, 2006                       |  |  |
| 100 East Pratt Street                           | 6.73%         | 90,650           | November 1, 2008                      |  |  |
| 601 and 651 Gateway Boulevard                   | 8.23%         | 89,426           | October 1, 2010                       |  |  |
| One Independence Square                         | 4.66%         | 75,000(7)        | August 1, 2003                        |  |  |
| Reservoir Place                                 | 6.88%         | 72,420(8)        | November 1, 2006                      |  |  |
| One and Two Reston Overlook                     | 7.45%         | 67,666           | September 1, 2004                     |  |  |
| 2300 N Street                                   | 6.88%         | 66,000           | August 3, 2003                        |  |  |
| 202, 206 & 214 Carnegie Center                  | 8.13%         | 62,532           | October 1, 2010                       |  |  |
| New Dominion Technology Park                    | 7.70%         | 57,610(9)        |                                       |  |  |
| Capital Gallery                                 | 8.24%         | 56,346           | January 15, 2021<br>August 16, 2006   |  |  |
| 504, 506 & 508 Carnegie Center                  | 7.39%         | 47,670           | _                                     |  |  |
|   | 4.54%         |                  | January 1, 2008                       |  |  |
| Waltham Weston Corporate Center                 |               | 38,926(10)       | February 13, 2004                     |  |  |
| 10 and 20 Burlington Mall Road                  | 8.33%         | 37,000(11)       | October 1, 2001                       |  |  |
| Ten Cambridge Center                            | 8.27%         | 35,349           | May 1, 2010                           |  |  |
| 1301 New York Avenue                            | 7.17%         | 31,938(12)       | August 15, 2009                       |  |  |
| Sumner Square                                   | 7.35%         | 30,290           | September 1, 2013                     |  |  |
| Eight Cambridge Center                          | 7.73%         | 28,083           | July 15, 2010                         |  |  |
| 510 Carnegie Center                             | 7.39%         | 27,296           | January 1, 2008                       |  |  |
| 2600 Tower Oaks Boulevard                       | 4.58%         | 26,481(13)       | September 20, 2002                    |  |  |
| Lockheed Martin Building                        | 6.61%         | 25,892           | June 1, 2008                          |  |  |
| Orbital Sciences, Buildings One and Three       | 4.32%         | 25,714(14)       | August 19, 2002                       |  |  |
| Quorum Office Park                              | 4.29%         | 25,615(15)       | August 25, 2003                       |  |  |
| University Place                                | 6.94%         | 24,826           | August 1, 2021                        |  |  |
| Reston Corporate Center                         | 6.56%         | 24,429           | May 1, 2008                           |  |  |
| Orbital Sciences, Building Two                  | 5.14%         | 22,654(16)       | June 13, 2003                         |  |  |
| 191 Spring Street                               | 8.50%         | 22,540           | September 1, 2006                     |  |  |
| Bedford Business Park                           | 8.50%         | 21,317           | December 10, 2008                     |  |  |
| NIMA Building                                   | 6.51%         | 21,166           | June 1, 2008                          |  |  |
| 40 Shattuck Road                                | 4.39%         | 14,191(17)       | October 21, 2003                      |  |  |
| 101 Carnegie Center                             | 7.66%         | 8,125            | April 1, 2006                         |  |  |
|   | 8.59%         | 7,465            | December 1, 2006                      |  |  |
| Montvale Center                                 | 0.5570        | 7,100            | December 1, 2000                      |  |  |
| Montvale Center<br>302 Carnegie Center          | 4.54%         | 6,969(18)        | April 1, 2003                         |  |  |
|   |               | · ·              | · · · · · · · · · · · · · · · · · · · |  |  |

Total

4,245,433

<sup>(1)</sup> Total construction loan in the amount of \$420.0 million at a variable rate of Eurodollar + 1.75%.

<sup>(2)</sup> At maturity the lender has the option to purchase a 33.33% interest in this Property in exchange for the cancellation of the principal balance of approximately \$225 million.

- Total construction loan in the amount of \$203.0 million at a variable rate of LIBOR + 2.00%.
- (4) The principal amount and interest rate shown has been adjusted to reflect the fair value of the note at its inception. The actual principal balance at September 30, 2001 was \$148.1 million and the interest rate was 8.75%.
- (5) Total construction loan in the amount of \$493.5 million at a variable rate of Eurodollar + 1.95%.

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- (6) The principal amount and interest rate shown has been adjusted to reflect the effective rate on the loan. The actual principal balance at September 30, 2001 was \$115.7. The actual interest rate is 8.50% and continues at such at rate through the loan expiration.
- (7) Bears interest at LIBOR + 1.60%.
- (8) The principal amount and interest rate shown has been adjusted to reflect the fair value of the note. The actual principal balance at September 30, 2001 was \$65.0 and the interest rate was 9.09%.
- Includes outstanding bonds in the amounts of \$49.8 million and \$7.8 million, which bear interest at fixed rates of 7.72% and 7.48%, respectively.
- (10) Total construction loan in the amount of \$70.0 million at a variable rate of LIBOR + 1.70%.
- (11)
  Includes outstanding indebtedness collateralized by 91 Hartwell Avenue and 92 and 100 Hayden Avenue.
- (12) Includes outstanding principal in the amounts of \$19.8 million, \$8.0 million and \$4.2 million which bear interest at fixed rates of 6.70%, 8.54% and 6.75%, respectively.
- (13) Total construction loan in the amount of \$32.0 million at a variable rate of LIBOR + 1.90%.
- (14) Total construction loan in the amount of \$27.0 million at a variable rate of LIBOR + 1.65%.
- (15) Total construction loan in the amount of \$32.25 million at a variable rate of LIBOR + 1.65%.
- (16) Total construction loan in the amount of \$25.1 million at a variable rate of Eurodollar + 1.65%.
- (17) Total construction loan in the amount of \$16.0 million at a variable rate of LIBOR + 1.75%.
- (18) Total construction loan in the amount of \$10.0 million at a variable rate of LIBOR + 1.85%.

The Company has determined that its estimated cash flows and available sources of liquidity are adequate to meet liquidity needs for the next twelve months. The Company believes that its principal liquidity needs for the next twelve months are to fund normal recurring expenses, debt service requirements, current development costs not covered under construction loans and the minimum distribution required to maintain its REIT qualifications under the Internal Revenue Code of 1986, as amended. The Company believes that these needs will be fully funded from cash flows provided by operating and financing activities. The Company's operating properties and hotels require periodic investments of capital for tenant-related capital expenditures and for general capital improvements. For the three months ended September 30, 2001, the Company's recurring capital expenditures totaled \$2.3 million, \$1.1 million, and \$23.7 million for general capital expenditures, hotel capital expenditures, and tenant improvement and leasing commissions, respectively.

The Company expects to meet its liquidity requirements for periods beyond twelve months for the cost of property developments, property acquisitions, scheduled debt maturities, major renovations, expansions and other non-recurring capital improvements through construction loans, the incurrence of long-term secured and unsecured indebtedness, income from operations and sales of real estate and possibly the issuance of additional common and preferred units of Boston Properties Limited Partnership and equity securities of Boston Properties, Inc. In addition, the Company may finance the development, redevelopment or acquisition of additional properties by using the Unsecured Line of Credit.

The Company has development projects currently in process, which require commitments to fund to completion. Commitments under these arrangements totaled approximately \$841.2 million as of September 30, 2001. The Company expects to fund these commitments using available cash, construction loans and the Unsecured Line of Credit. In addition, the Company has options to acquire

land that require minimum deposits that the Company will fund using available cash or the Unsecured Line of Credit.

The Company has investments in securities of approximately \$4.3 million at September 30, 2001 related to a non-publicly traded companies. These have been recorded at cost as they are not considered marketable under Statement of Financial Accounting Standard No 115 "Accounting for Certain Investments in Debt and Equity Securities" (SFAS 115").

### **Funds from Operations**

Management believes that Funds from Operations ("FFO") is helpful to investors as a measure of the performance of an equity REIT because, along with cash flows from operating activities, financing activities and investing activities, it provides investors with an understanding of the ability of the Company to incur and service debt, to make capital expenditures and to fund other cash needs. In accordance with the National Association of Real Estate Investment Trusts ("NAREIT") revised definition of FFO, the Company calculated FFO by adjusting net income (loss) (computed in accordance with accounting principles generally accepted in the United States, including non-recurring items), for gains (or losses) from sales of properties (except gains and losses from sales of depreciable operating properties), real estate related depreciation and amortization and unconsolidated partnerships and joint ventures. The Company's FFO may not be comparable to FFO reported by other REITs that do not define the term in accordance with the current NAREIT definition or that interpret the NAREIT definition differently. FFO does not represent cash generated from operating activities determined in accordance with accounting principles generally accepted in the United States and should not be considered as an alternative to net income (determined in accordance with accounting principles generally accepted in the United States) as a measure of the Company's liquidity, nor is it indicative of funds available to fund the Company's cash needs, including its ability to make cash distributions.

The following table presents the Company's Funds from Operations for the three months ended September 30, 2001 and 2000:

|   | ee months ended<br>otember 30, 2001 | Three months ended<br>September 30, 2000 |
|---|-------------------------------------|--|
| Income before minority interests and joint venture income               | \$<br>87,411                        | \$<br>58,100                             |
| Add:  |                                     |  |
| Real estate depreciation and amortization                               | 39,360                              | 33,007                                   |
| Income from unconsolidated joint ventures                               | 997                                 | 549                                      |
| Less:   |                                     |  |
| Net derivative losses   | (16,620)                            | _  |
| Minority property partnerships' share of Funds from Operations          | (832)                               | (284)                                    |
| Preferred dividends and distributions                                   | (8,383)                             | (8,248)                                  |
|   |                                     |  |
| Funds from Operations   | 101,933                             | \$<br>83,124                             |
| Add: Net derivative losses  | 16,620                              | _  |
| Less: Non-cash early surrender lease income                             | (12,445)                            | _  |
|   |                                     |  |
| Funds from Operations before net derivative losses and non-cash early   |                                     |  |
| surrender lease income  | \$<br>106,108                       | \$<br>83,124                             |
|   |                                     |  |
| Funds from Operations Available to Common Shareholders before net       |                                     |  |
| derivative losses and non-cash early surrender lease income (81.31% and |                                     |  |
| 74.04%, respectively)   | \$<br>86,627                        | \$<br>61,543                             |
|   |                                     |  |

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#### Reconciliation to Diluted Funds from Operations:

|   | Three mor<br>Septembe |                         |    | ths ended<br>r 30, 2000 |                         |
|---|-----------------------|-------------------------|----|-------------------------|-------------------------|
|   | Income<br>(Numerator) | Shares<br>(Denominator) |    | Income<br>(Numerator)   | Shares<br>(Denominator) |
| Funds from Operations before net derivative losses and non-cash early surrender lease income Effect of Dilutive Securities                                      | \$<br>106,108         | 110,876                 | \$ | 83,124                  | 92,860                  |
| Convertible Preferred Units<br>Convertible Preferred Stock  | 6,730<br>1,653        | 11,011<br>2,625         |    | 6,605<br>1,643          | 10,370<br>2,625         |
| Stock Options and other   |                       | 1,657                   | _  |                         | 1,909                   |
| Diluted Funds from Operations before net derivative losses and non-cash early surrender lease income  | \$<br>114,491         | 126,169                 | \$ | 91,372                  | 107,764                 |
| Company's share of Diluted Funds From Operations before<br>net derivative losses and non-cash early surrender lease<br>income (83.87% and 77.63%, respectively) | \$<br>96,017          | 105,812                 | \$ | 70,931                  | 83,657                  |
|   |                       |                         |    |                         |                         |

All REITs may not be using the same definition for FFO. Accordingly, the above presentation may not be comparable to other similarly titled measures of FFO of other REITs.

#### **Certain Factors Affecting Future Operating Results**

This Report on Form 10-Q contains forward-looking statements within the meaning of the securities laws, regarding the Company's business, strategies, revenues, expenditures and operating and capital requirements. The following factors, among others, could cause actual results, performance or achievements of the Company to differ materially from those set forth or contemplated in the forward-looking statements made in this report: general risks affecting the real estate industry (including, without limitation, the inability to enter into or renew leases, dependence on tenants' financial condition, and competition from other developers, owners and operators of real estate); risks associated with the availability and terms of financing and the use of debt to fund acquisitions and developments; failure to manage effectively the Company's growth and expansion into new markets or to integrate acquisitions successfully; risks and uncertainties affecting property development and construction (including, without limitation, construction delays, cost overruns, inability to obtain necessary permits and public opposition to such activities); risks associated with downturns in the national and local economies, increases in interest rates, and volatility in the securities markets; costs of compliance with the Americans with Disabilities Act and other similar laws; potential liability for uninsured losses and environmental contamination; risks associated with the Company's potential failure to qualify as a REIT under the Internal Revenue Code of 1986, as amended, and possible adverse changes in tax and environmental laws; and risks associated with the Company's dependence on key personnel whose continued service is not guaranteed.

#### **Economic Conditions**

Substantially all of the office leases provide for separate real estate tax and operating expense escalations over a base amount. In addition, many of the leases provide for fixed base rent increases or indexed increases. The Company believes that inflationary increases may be at least partially offset by the contractual rent increases described above.

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Historically, real estate has been subject to a wide range of cyclical economic conditions, which affect various real estate sectors and geographic regions with differing intensities and at different times. In 2001, many regions of the United States have experienced varying degrees of economic recession; and the tragic events of September 11, 2001 may have accelerated certain recessionary trends, such as the cost of obtaining sufficient property and liability insurance coverage and short term interest rates. The Company believes, however, that these tragic events should not have a material effect on the Company's portfolio, given the Company's property types and the geographic regions in which the Company is located. The Company will continue to review its business strategy and does not anticipate any changes in strategy or material effects in financial performance.

#### **New Accounting Pronouncements**

On June 29, 2001, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 141 ("SFAS 141"), Business Combinations, and No. 142 ("SFAS 142"), Goodwill and Other Intangible Assets. The Company does not anticipate that these standards will have a material adverse effect on the Company's liquidity, financial position or results of operations. The provisions of SFAS 141 apply to all business combinations initiated after June 30, 2001. SFAS 142 becomes effective for the Company for the year ending December 31, 2002.

In October 2001, the FASB issued Statement of Financial Accounting Standard No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets", which addresses financial accounting and reporting for the impairment or disposal of long-lived assets. This standard harmonizes the accounting for impaired assets and resolves some of the implementation issues as originally described in SFAS 121. The new standard becomes effective for the Company for the year ending December 31, 2002. The Company does not expect this pronouncement to have a material impact on the Company's financial position or cash flows.

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## ITEM 3—Quantitative and Qualitative Disclosures about Market Risk

Market risk is the risk of loss from adverse changes in market prices and interest rates. The primary market risk facing the Company is mortgage debt, which bears interest primarily at fixed rates, and therefore, the fair value of these instruments is affected by changes in the market interest rates. The following table presents principal cash flows based upon maturity dates of the debt obligations and the related weighted average interest rates by expected maturity dates for the fixed rate debt. The interest rate of the variable rate debt as of September 30, 2001 ranged from LIBOR plus 1.00% to LIBOR plus 2.00%. At September 30, 2001, the Company was a party to three hedge contracts for a total of \$450.0 million and a swap arrangement for \$213.0 million. The hedge contracts provide for a fixed interest rate when LIBOR is less than 5.76% and when LIBOR is greater than 6.35% or 7.95% for terms remaining of two to four years. The swap agreement provides for a fixed interest rate of 6.0% through September 11, 2002.

As of November 13, 2001, the Company paid the fair value of the swap arrangement and two of the hedge contracts in order to terminate the contracts. As a result, the Company has one remaining hedge contract in place totaling \$150.0 million.

Mortgage Debt

|                  | 2001         | 2002       | 2003       | 2004       | 2005       | Thereafter   | Total        | Fair Value   |
|------------------|--------------|------------|------------|------------|------------|--------------|--------------|--------------|
| Fixed Rate       | \$<br>46,963 | \$ 45,914  | \$ 372,217 | \$ 113,977 | \$ 277,155 | \$ 2,601,155 | \$ 3,457,381 | \$ 3,457,381 |
| Weighted Average | ,            |            |            | ,          | ,          |              |              | . , ,        |
| Interest Rate    | 8.12%        | 7.33%      | 8.03%      | 7.36%      | 7.36%      | 7.18%        | 7.28%        |              |
| Variable Rate    | \$70         | \$ 211,798 | \$ 401,438 | \$ 174,746 | _          | · <u> </u>   | \$788,052    | \$788,052    |
|                  |              |            |            |            |            |              |              |              |

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BOSTON PROPERTIES, INC.

#### ITEM 6—Exhibits and Reports on Form 8-K

(b)

Reports on Form 8-K

On July 9, 2001, we filed with the Securities and Exchange Commission an amendment to the Current Report on Form 8-K dated April 25, 2001 and filed on May 10, 2001. We amended Item 7 to include required financial statements, pro forma financial information and certain exhibits related to the acquisition of Citigroup Center.

On July 18, 2001, we filed with the Securities and Exchange Commission a Current Report on Form 8-K, dated July 18, 2001. We reported under Item 5 of such report that we intended to provide supplemental information regarding the Company's operations to investors and analysts. Such supplemental information and the Company's press release for the quarter ended June 30, 2001 were provided as exhibits under Item 7.

On September 17, 2001, we filed with the Securities and Exchange Commission a Current Report on Form 8-K, dated September 14, 2001. We reported, under Item 5 of such report, that we had issued a press release announcing the Company's stock repurchase program. Such press release was provided as an exhibit under Item 7.

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#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BOSTON PROPERTIES, INC.

November 14, 2001

By: /s/ DOUGLAS T. LINDE

Douglas T. Linde Chief Financial Officer (duly authorized officer and principal financial officer)

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# QuickLinks

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BOSTON PROPERTIES, INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

BOSTON PROPERTIES, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

BOSTON PROPERTIES, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited and in thousands)

**BOSTON PROPERTIES, INC.** 

PART II. OTHER INFORMATION

**SIGNATURE**